# OFFICE OF THE INSPECTOR GENERAL DISTRICT OF COLUMBIA GOVERNMENT

# **AUDIT REPORT**

Office of Lottery and Gaming
Financial Statements and Independent Auditor's Reports
Fiscal Year 2024
OIG No. 24-1-11DC





### **OUR MISSION**

We independently audit, inspect, and investigate matters pertaining to the District of Columbia government in order to:

- prevent and detect corruption, mismanagement, waste, fraud, and abuse;
- promote economy, efficiency, effectiveness, and accountability;
- inform stakeholders about issues relating to District programs and operations;
   and
- recommend and track the implementation of corrective actions.

### **OUR VISION**

We strive to be a world-class Office of the Inspector General that is customer focused and sets the standard for oversight excellence!

### **OUR VALUES**

Accountability: We recognize that our duty extends beyond oversight; it encompasses responsibility. By holding ourselves accountable, we ensure that every action we take contributes to the greater good of the District.

Continuous Improvement: We view challenges not as obstacles, but as opportunities for growth. Our commitment to continuous improvement drives us to evolve, adapt, and enhance our practices.

**Excellence:** Mediocrity has no place in our lexicon. We strive for excellence in every facet of our work.

**Integrity:** Our integrity is non-negotiable. We act with honesty, transparency, and unwavering ethics. Upholding the public's trust demands nothing less.

**Professionalism:** As stewards of oversight, we maintain the utmost professionalism. Our interactions, decisions, and conduct exemplify the dignity of our role.

**Transparency:** Sunlight is our ally. Transparency illuminates our processes, decisions, and outcomes. By sharing information openly, we empower stakeholders, promote understanding, and reinforce our commitment to accountability.



#### DISTRICT OF COLUMBIA | OFFICE OF THE INSPECTOR GENERAL

#### **MEMORANDUM**

To: The Honorable Muriel Bowser

Mayor of the District of Columbia

The Honorable Phil Mendelson

Chairman, Council of the District of Columbia

From: Daniel W. Lucas

Inspector General

Date: January 31, 2025

Subject: Office of Lottery and Gaming Annual Financial Statements

OIG No. 24-1-11DC

This memorandum transmits the final Office of Lottery and Gaming Financial Statements and Independent Auditor's Reports for fiscal year 2024. McConnell Jones, LLP (MJ) conducted the audit and submitted these reports as part of our overall contract for the audit of the District of Columbia's general-purpose financial statements for fiscal year 2024.

On January 3, 2025, MJ issued its opinion and concluded that the financial statements are presented fairly in all material respects, in accordance with accounting principles generally accepted in the United States of America. MJ found no material weaknesses in internal control over financial reporting.

Should you have questions or concerns, please contact me or Dr. Slemo Warigon, Assistant Inspector General for Audits, at (202) 792-5684.

# FINANCIAL STATEMENTS AND MANAGEMENT'S DISCUSSION AND ANALYSIS (WITH INDEPENDENT AUDITOR'S REPORT)

**SEPTEMBER 30, 2024 AND 2023** 

SEPTEMBER 30, 2024 and 2023

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#### INDEPENDENT AUDITOR'S REPORT

To the Mayor, Members of the Council of the Government of the District of Columbia, the Management of the Office of Lottery and Gaming and Inspector General of the Government of the District of Columbia Washington, D.C.

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the accompanying financial statements of the Office of Lottery and Gaming (the Lottery), an enterprise fund of the Government of the District of Columbia, as of and for the years ended September 30, 2024 and 2023, and the related notes to the financial statements, which collectively comprise the Lottery's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Lottery as of September 30, 2024, and 2023, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Lottery and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

The Lottery's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Lottery's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions,

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misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, and design and perform audit procedures responsive to those risks. Such procedures include
  examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
  of the Lottery's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the financial
  statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Lottery's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### **Emphasis of Matter**

As discussed in Note 1 to the financial statements, the financial statements present only the Lottery's enterprise fund and do not purport to, and do not present fairly the financial position of the Government of the District of Columbia as of September 30, 2024 and 2023, the changes in its financial position or, its cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles. Our opinion is not modified with respect to the matter.

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, located as listed in the table of contents, be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with GAAS, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.



### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated January 3, 2025, on our consideration of the Lottery's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Lottery's internal control over financial reporting and compliance.

Washington, D.C.

McConnell Jones LLP

January 3, 2025

MANAGEMENT'S DISCUSSION AND ANALYSIS SEPTEMBER 30, 2024 and 2023

(Dollar Amounts in Thousands)

The discussion and analysis of the Office of Lottery and Gaming (the Lottery) financial performance provides an overview of its financial activities for the fiscal years ended September 30, 2024 and 2023. This discussion and analysis should be read in conjunction with the attached financial statements.

### **Background and Other Significant Information**

The Lottery was established by Public Law 3-172 as an independent agency of the Government of the District of Columbia (the District). In accordance with law, the Lottery is responsible for generating revenues through the sale of lottery and sports wagering products and is required to remit monthly gaming revenues less prizes, operating expenses, and a reserve not to exceed 2% of annual prize payments to the General Fund of the District.

The Lottery's financial transactions are accounted for as an enterprise fund in the District's basic financial statements.

#### **Financial Highlights**

- Gross revenues, including licenses and permit fees, from lottery and sports wagering gaming activities increased by \$38,577 or 13.31% from the prior year amount.
- The Lottery generated ticket sales of 205,468 for a decrease of \$15,767 or 7.13% less than the prior year total of \$221,235.
- The Lottery generated sports wagering sales in the amount of \$118,584, an increase of \$50,167 or 73.32% over the prior year total of \$68,418.
- Total operating expenses increased by \$32,304 or 12.53% primarily because of increased sports wagering, and eInstant prize payouts.
- Prize payouts for lottery gaming activities in 2024 decreased by \$9,106 or -6.49% compared to 2023 and reflected a payout rate of 63.84% of ticket sales versus 63.41% the prior year.
- Contractor's fees for lottery gaming and sports wagering activities decreased by a combined \$1,462 or 13.12% from the prior year.
- Transfers to the District's General Fund increased by \$5,900, equivalent to 17.64% above the prior year's total, primarily due to an increase in the sports wagering activities.

To effectively understand the Lottery's operations and to assess its financial activities, the reader must be aware of individual game sales, related prize expenses and payout percentages, the impact on change in net position and resulting transfer to the District's General Fund. Prize payouts and the volume of Powerball, Mega Millions and Lucky For Life sales have the most dramatic impact on transfer levels but are beyond the control of management.

### **Using This Financial Report**

This financial report consists of a series of financial statements, prepared in accordance with GASB Statement No. 34, *Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments*. These statements focus on the financial condition, the results of operations, and cash flows of the Lottery as a whole.

One of the most important questions asked about the Lottery's finances is whether they have improved as a result of the year's activities. The key to understanding this core question is the Statements of Net Position; the Statements of Revenues, Expenses, and Changes in Net Position; and the Statements of Cash Flows. These statements present financial information in a form that is similar to that used by commercial entities.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued) SEPTEMBER 30, 2024, and 2023

(Dollar Amounts in Thousands)

The Lottery's net position (the difference between assets and liabilities) is an indicator of the improvement or erosion of financial health. The Statements of Net Position include all assets and liabilities. It is prepared under the economic resources' measurement focus and the accrual basis of accounting, whereby revenues are recognized when earned and expenses are recognized when the related liability is incurred.

The Statements of Revenues, Expenses and Change in Net Position present the revenues earned and the expenses incurred during each year. Activities are reported as either operating or non-operating. Another important factor to consider when evaluating financial viability is the Lottery's ability to meet financial obligations as they come due. The Statements of Cash Flows present information related to cash inflows and outflows summarized by operating, non-capital financing, capital financing and investing activities.

### **Financial Analysis**

The Lottery's net position increased by \$28 and \$35 for the years ended September 30, 2024 and 2023, respectively. The following is a summary of the Lottery's financial information as of and for the years ended September 30, 2024, 2023, and 2022.

**Table 1: Summary of Net Position** (In Thousands)

	September	30			
	2024		2023		2022
Assets:					
Current and Other Assets	\$ 18,826	\$	24,772	\$	21,910
Capital Assets (net of accumulated depreciation and amortization)	 1,123		1,382		2,825
Total Assets	\$ 19,949	\$	26,154	\$	24,735
Liabilities:					
Accounts Payable and Accrued Expenses	5,344		5,272		5,051
Unearned Revenue	142		163		89
Accrued Prizes and Commissions	8,371		14,432		12,014
Lease Liability – Short-term	1,113		1,336		1,329
Lease Liability Principal – Long-term	 				1,336
Total Liabilities	 14,970		21,203		19,819
Net Position:					
Net Investment in Capital Assets	11		54		170
Unrestricted	 4,968		4,897		4,746
Total Net Position	\$ 4,979	\$	4,951	\$	4,916

MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued) SEPTEMBER 30, 2024, and 2023

(Dollar Amounts in Thousands)

**Table 2: Summary of Revenues, Expenses, and Changes in Net Position** (*In Thousands*)

	1	Years Ende	ed Septembe	er 30	
	2024		2023		2022
Operating Revenues:					
Gaming Revenues	\$ 328,	504 \$	289,927	\$	274,794
Operating Expenses:					
Prizes	236,	917	202,115		181,317
Other	53,	101	55,599		53,227
Total Operating Expenses	290,	018	257,714		234,544
Operating Income	38,	486	32,213		40,250
Non-operating Revenues – Interest, Dividends and Other	1,	147	1,572		830
Non-operating Expenses					
Lease Expense - Interest		255	300		351
Income before Transfers	39,	378	33,485		40,729
Transfers to the District's General Fund	(39,	<u>350</u> )	(33,450)		(40,670)
Change in Net Position	\$	28 \$	35	\$	59

Unrestricted net position was \$4,968, \$4,897, and \$4,746 as of September 30, 2024, 2023 and 2022, respectively, which represents an increase of \$71 or 1.45%, and \$151 or 3.18%, respectively. Total assets decreased by \$6,205 or 23.72%, in 2024, and increased by \$1,419 or 5.74% in 2023, respectively. Total liabilities decreased by \$6,233 or 29.40% and increased by \$1,384 or 6.98% for the years ended September 30, 2024 and 2023, respectively; primarily due to accrued prizes.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued) SEPTEMBER 30, 2024, and 2023

(Dollar Amounts in Thousands)

Table 3: Gaming Revenues, Prizes, Commissions and Transfers

(In Thousands)

	Comina		In Thousands)	Com	4			Cwass		
Index Class	Gaming	Prizes	Retailer		tractor	Adverti	sing	Gross	Tra	nsfers
	Revenue		Commissions Fiscal Year 2024		Fee			Margin		
DC 2	¢ 22.001				(1.250)	ф / <b>1</b>	410)	¢ 11.570	ф	7.560
DC 3	\$ 32,901	\$ (16,526)	\$ (2,134)	\$	(1,259)	\$ (1,	412)	\$ 11,570	\$	7,568
DC TWO	365	(355)	(29)		(14)	,	(16)	(49)		(32)
DC FIVE	17,526	(7,828)	(995)		(671)		752)	7,280		4,762
DC FOUR	46,270	(26,493)	(3,033)		(1,770)		986)	12,988		8,495
FAST PLAY	7,713	(5,995)	(565)		(295)		331)	527		344
INSTANT	41,729	(30,944)	(3,146)		(1,596)	(1,	791)	4,252		2,781
THE LUCKY ONE	89	(58)	(6)		(3)		(4)	18		12
KENO	4,304	(2,642)	(293)		(165)		185)	1,019		667
LUCKY 4 LIFE	2,824	(1,608)	(104)		(108)	(	121)	883		578
MEGA MILLIONS	5,316	(2,589)	(274)		(203)	(	228)	2,022		1,321
POWERBALL	8,408	(4,006)	(366)		(322)	(	361)	3,353		2,193
RACE 2 RICHES	6,141	(4,177)	(420)		(235)	(	264)	1,045		684
TAP-N-PLAY	1,640	(1,270)	(120)		(63)		(71)	116		77
e-INSTANTS	30,242	(26,686)	-		(1,157)	(1,	298)	1,101		720
OTHER	1,153	-	-		-	,	_	1,153		_
Total	\$ 206,621	\$ (131,177)	\$ (11,485)	\$	(7,861)	\$ (8,	820)	\$ 47,278	\$	30,170
			Fiscal Year 2023	}				<u> </u>		
DC 3	\$ 36,168	\$ (17,524)	\$ (2,328)		(1,364)	\$ (1.	445)	\$ 13,507	\$	8,546
DC TWO	400	(251)	(28)	Ψ	(15)	Ψ (1,	(16)	90	4	58
DC FIVE	20,770	(9,137)	(1,190)		(783)	(	830)	8,830		5,586
DC FOUR	49.658	(30,763)	(3,338)		(1,872)		984)	11,701		7,404
FAST PLAY	8,083	(6,629)	(603)		(305)		323)	223		141
INSTANT	43,136	(31,618)	(3,278)		(1,627)		723)	4,890		3,094
THE LUCKY ONE	43,130	(60)				(1,		10		5,094
KENO	4,669	(2,786)	(6) (316)		(3) (176)	(	(3) 186)	1,205		761
LUCKY 4 LIFE	3,083	(1,765)	(180)		(116)		123)	899		569
MEGA MILLIONS	7,707		(398)		(291)		-	2,934		
POWERBALL		(3,776)					308)			1,856
	11,326	(5,452)	(596)		(427)		452)	4,399		2,783
RACE 2 RICHES	6,811	(4,562)	(468)		(257)	(	272)	1,252		792
TAP-N-PLAY	2,127	(1,680)	(157)		(80)		(85)	125		79 520
e-INSTANTS	27,215	(24,280)	-		(1,026)	(1,	087)	822		520
OTHER	1,577	ф. (140.303)	φ (12.00¢)	ф	(0.242)	Φ (0	-	1,577	Φ.	- 22 105
Total	\$ 222,812	\$ (140,283)	\$ (12,886)		(8,342)	\$ (8,	837)	\$ 52,464	\$	32,195
DC 2	¢ 20.222		Fiscal Year 2022		(1.412)	ф /1	272)	¢ 12.105	Ф	0.622
DC 3	\$ 38,332	\$ (19,951)	\$ (2,511)	\$	(1,413)	\$ (1,	272)	\$ 13,185	\$	8,623
DC TWO	427	(197)	(27)		(16)	,	(14)	173		113
DC FIVE	22,948	(13,780)	(1,313)		(846)		762)	6,247		4,099
DC FOUR	52,544	(22,570)	(3,258)		(1,937)		744)	23,035		15,022
FAST PLAY	7,533	(5,573)	(544)		(278)		250)	888		595
INSTANT	43,880	(33,108)	(3,400)		(1,617)	(1,	457)	4,298		2,902
THE LUCKY ONE	50	(33)	(3)		(2)		(2)	10		7
KENO	6,162	(4,178)	(429)		(227)		205)	1,123		743
LUCKY FOR LIFE	3,009	(1,713)	(155)		(223)	(	201)	2,305		609
MEGA MILLIONS	6,060	(3,015)	(316)		(277)	(	249)	3,017		1,505
POWERBALL	7,512	(3,576)	(393)		(271)	(	244)	1,544		1,969
RACE2RICHES	7,350	(4,792)	(499)		(111)	(	100)	930		1,018
TAP-N-PLAY	2,073	(1,609)	(152)		(76)	`	(69 <sup>)</sup>	167		114
eINSTANTS	19,114	(16,883)	-		(705)	(	635)	891		632
OTHER	1,118	-	-		-		-	1,118		-
Total	\$ 218,112	\$ (130,978)	\$ (13,000)	\$	(7,999)	\$ (7,	204)	\$ 58,931	\$	37,951
							_			

MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued) SEPTEMBER 30, 2024, and 2023

(Dollar Amounts in Thousands)

Table 3 provides a comparison of sales, prizes, retailer commissions, gross margin, and transfers to the District's General Fund generated by each lottery product offered. Overall lottery gaming revenues totaled \$206,621, \$222,812, and \$218,112 in fiscal years 2024, 2023 and 2022, respectively. Prize expenses decreased by \$9,106 or 6.49% in 2024 and increased \$9,305 or 7.10% in 2023. Total prize payouts as a percentage of gaming revenue were 63.84%, 63.41%, and 60.36% in fiscal years 2024, 2023 and 2022, respectively. Retailer commissions decreased \$1,401 in 2024, and \$114 in 2023, respectively, due to the decrease of retailer cashing in 2024, and the decrease in ticket sales for 2023, respectively.

**DC 3** --- DC Three is a daily three-digit game in which players may wager 50 cents or one dollar with nine ways to win prizes ranging from 25 to 500 dollars. In 2024, sales totaled \$32,901 for a \$3,267 or 9.03% decrease from 2023. Sales in 2023 totaled \$36,168 for a \$2,164 or 5.65% decrease from 2022 sales of \$38,332. The game continues to be impacted by the demographic changes in the District's population. The Lottery continues to strategically implement marketing and promotional campaigns to stabilize and enhance sales for the game. A night draw was introduced in August 2023.

Prizes amounted to \$16,526 in 2024, for a \$998 or 5.70% decrease from the prior year. Prizes amounted to \$17,524 in 2023, for a \$2,427 or 12.16% decrease below 2022 prizes that amounted to \$19,951. Retailer commissions expense decreased by \$194 primarily due to the noted decrease in prizes. Net proceeds to the District's General Fund in 2024 totaled \$7,568 for a \$978 or 11.44% decrease compared to 2023. The transfer in 2023 totaled \$8,546, a \$77 or 0.89% decrease compared to the 2022 transfer of \$8,623. The DC 3 game accounted for 16.01% of total gaming revenue and 25.08% of the overall gross margin. The game reflected a decrease of 0.34% in gaming revenue percentage contribution, and a decrease of 1.46% in gross margin percentage contribution due to a decrease in sales and decrease in prizes.

**DC 2** --- DC Two is a daily two-digit game launched on March 11, 2018 in which players may wager 50 cents or one dollar with five ways to win prizes ranging from 25 to 50 dollars. The five ways to play DC2 are – (1) Straight Match, (2) Box, (3) Straight/Box, (4) 2-way Combo and (5) Front / Back Number. The game is designed to payout at least 50% in prizes. Prizes vary based on play type, and the top prize with a \$1 bet is \$50. The draw takes place twice a day everyday (day & evening).

Sales in 2024 totaled \$365 or a \$35 or 8.75% decrease from 2023. Sales in 2023 totaled \$400 for a \$27 or 6.32% decrease from its 2022 sales of \$427. Prizes amounted to \$355 in 2024, for a \$104 or 41.43% increase from 2023. Prizes amounted to \$251 in 2023, for a \$54 or 27.41% increase from 2022 prizes of \$197. The retailer commissions amounted to \$29 in 2024, a \$1 or 3.57% increase from 2023. The retailer commissions amounted to \$28 in 2023, a \$1 or 3.70% increase from 2022 retailer commissions of \$27. Transfers to the District's General Fund totaled \$32, \$58, and \$113 in 2024, 2023 and 2022, respectively.

**DC 5** --- DC Five is a daily five-digit game with a fixed prize payout. Players may wager 50 cents or one dollar for a chance to win thirteen different ways. Players select a number within the range 00000 to 99999. Tickets may be purchased for the next draw or up to seven consecutive draws for the mid-day and nightly drawings. Players also have the option for advance day play. This feature allows a player to place a bet for a specific day in the future.

In 2024, ticket sales totaled \$17,526 which represents a \$3,244 or 15.62% decrease compared to 2023. Prizes and retailer commissions in 2024 amounted to \$7,828 and \$995, respectively. The result was a decrease in prizes of \$1,309 or 14.33% and a decrease to commissions of \$195 or 16.39% compared to the prior year. The game generated \$4,762 in transfer to the District's General Fund in 2024 or \$824 or 14.75% less than 2023.

Sales totaled \$20,770 in 2023, which represented a \$2,178 or 9.49% decrease from 2022 sales of \$22,948. Prizes and retailer commissions in 2023 and 2022 amounted to \$9,137 and \$1,190 and \$13,780 and \$1,313, respectively. The game generated \$5,586 and \$4,099 in transfers to the District's General Fund in 2023 and 2022, respectively.

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MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued) SEPTEMBER 30, 2024, and 2023

(Dollar Amounts in Thousands)

**DC 4** --- DC Four is a daily four-digit game with a fixed prize payout. Players may wager 50 cents or one dollar for a chance to win seven different ways. Ticket sales totaled \$46,270 in 2024 for a \$3,388 or 6.82% decrease from the 2023 ticket sales of \$49,658. Ticket sales were \$49,658 in 2023, for a \$2,886 or 5.49% decrease from the 2022 ticket sales of \$52,544.

Prizes in 2024 totaled \$26,493, an increase of \$4,270 or 13.88% below the prior year. FY 2023 totaled \$30,763, a decrease of \$\$8,193 or 36.30% from 2022 prizes of \$22,570. Transfers to the District's General Fund in 2024 totaled \$8,495 for a \$1,091 or 14.74% increase from the \$7,404 transferred in 2023. Transfers to the District's General Fund in 2023 totaled \$7,404 for a \$7,618 or 50.71% decrease from the \$15,022 transferred in 2022. The increase in contractor and advertising fees accounts for the decrease in the transfer amount. The DC Four game was responsible for 22.52% of total gaming revenue and 28.16% of the overall gross margin. The 0.074% decrease in gaming revenue contribution rate and 5.16% decrease in gross margin contribution percentages below the prior year amounts is directly associated with the introduction of eInstants and the decrease in sales. Changing demographics continues to be an impactful theme as well. A night draw was introduced in August 2023.

**FAST PLAY---** Fast Play games are a series of instant-style games printed and played through retailers' terminals. Fast Play tickets have a variety of games, and each ticket is randomly drawn from a separate pool of tickets. Ticket cost and prizes vary depending on the version of game played. The Fast Play games' prizes a reset at a fixed payout level. The player asks the agent/retailer for a specific type of Fast Play game and the ticket is generated at the terminal. The player knows immediately if he/she is a winner or not.

Ticket sales amounted to \$7,713 in 2024, a decrease of \$370 or 4.58% below the \$8,083 in 2023. Prizes and retailer commissions combined totaled \$6,560, \$7,232, and \$6,117 for fiscal years 2024, 2023 and 2022, respectively. Transfers to the District's General Fund amounted to \$344, \$141, and \$595 for fiscal years 2024, 2023 and 2022, respectively.

**INSTANT TICKETS** --- Instant or scratch games are designed to allow a player the opportunity to determine if he/she is an instant winner at the time of ticket purchase. The price of tickets and prize structure are determined before the production of the tickets. Instant ticket sales amounted to \$41,729 in 2024, representing a \$1,407 or 3.26% decrease below the 2023 sales of \$43,136.

Prizes in 2024 amounted to \$30,944, representing a \$674 or 2.13% decrease below the \$31,618 in 2023. Retailer commissions totaled \$3,146 in 2024 for a \$132 or 4.03% decrease below the \$3,278 expensed in 2023. Transfers to the District's General Fund totaled \$2,781 in 2024, for a \$313 or 10.12% decrease below the \$3,094 in 2023.

Instant ticket sales in 2023 totaled \$43,136 a decrease of \$744 or 1.70% below the \$4,3880 in 2022. This was primarily the result of a significant reduction in commuter traffic into the District due to jurisdictional protocols that include alternative work options and lottery retailer closures. Prizes in 2023 totaled \$31,618 for a \$1,490 or 4.50% decrease below the \$33,108 expensed in 2022. Retailer commissions totaled \$3,278 in 2023 for a \$122 or 3.59% decrease below the \$3,400 expensed in 2022. Transfers to the District's General Fund increased to \$3,094 in 2023, \$192 more than the \$2,902 generated in 2022. This was primarily the result of increased sales.

**THE LUCKY ONE** --- The Lucky One is a monitor- based game with draws taking place every four minutes. Players select a "lucky number" between one and thirty- six (36). There are three ways to play "The Lucky One" game – The Lucky Number (picking the exact number drawn), odd/ even and high/ low. The odds of winning the top prize of \$24 with a wager of \$1 is 1 in 36, while the odds of winning with the

MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued) SEPTEMBER 30, 2024 and 2023

(Dollar Amounts in Thousands)

odd/ even or high/ low bet types are 1 in 2. Players have the option of a \$1 or 50 cent play. The Lucky One game was launched on May 20, 2018.

The Lucky One ticket sales in 2024 amounted to \$89, an increase of \$7 or 8.54% from the \$82 sales total in 2023. Sales in 2023 amounted to \$82, an increase of \$32 or 64% from the 2022 sales of \$50. Prizes and commissions in 2024, 2023 and 2022 combined amounted to \$64, \$66, and \$36, respectively. The Lucky One contributed \$12, \$6, and \$7 in transfer to the District's General Fund in 2024, 2023 and 2022, respectively.

**KENO** --- Keno is a 10/20/80 game with fixed prizes. Players choose to play from 1 to 10 spots, with each spot having a different prize structure. Players select twenty numbers from a field of 80 numbers. Draws are held every four minutes during valid game times. Payouts range from five dollars to 100,000 dollars. Tier 1 prizes start as a fixed payout and transition to a pari-mutuel payout when the number of winners per draw exceeds 10. The game is supplemented by Keno Spin, which features a multiplier option to the game's prizes. The Keno game continues to be impacted by the changing demographics in the District of Columbia, inability to add new social settings and the economy. The Keno game is not offered at all retailer locations but continues to be marketed through targeted awareness and promotional campaigns.

Ticket sales for Keno totaled \$4,304 in 2024, representing a \$365 or 7.82% decrease from the 2023 sales total of \$4,669. Prize expenses decreased by \$144 to \$2,642 in 2024 when compared to the \$2,786 expensed in 2023. Retailer commissions totaled \$293 or 7.28% less than the \$316 expensed in 2023. Transfers to the District's General Fund decreased by \$94 to \$667 in 2024 from the \$761 transferred in 2023. The decrease in transfers is attributed to the increase in prize payout.

Ticket sales for Keno totaled \$4,669 in 2023, representing a \$1493 or 24.23% decrease of the 2022 sales total of \$6,162. Prizes expense decreased by \$1,392 to \$2,786 in 2022 when compared to the \$4,178 expensed in 2022. Transfers to the District's General Fund increased \$18 to \$761 in 2023 from the \$743 transferred in 2022.

**LUCKY FOR LIFE** --- The Lucky for Life game is a multi-state, five out of forty-eight, plus one out of eighteen terminal lottery game that pays a top prize of \$1,000 per week for actual life and a second-tier prize of \$25,000 a year for life. There are eight other ways to win prizes up to \$5,000 for two dollars per play. Lucky for Life transactions are handled through the Multi-State Lottery Association (MUSL). Party lotteries pool their sales and other resources, but otherwise account for operations separately. The Lottery began selling Lucky for Life tickets effective February 15, 2015.

Lucky for Life ticket sales amounted to \$2,824 in 2024, \$259 or 8.40% less than the \$3,083 in 2023. The prizes in 2024 totaled \$1,608, \$157 less than the \$1,765 in 2023. Retailer commissions in 2024 and 2023 totaled \$104 and \$180, respectively. Lucky for Life produced a transfer to the District's General Fund in 2024 and 2023 of \$578 and \$569, respectively. The increase in transfer can be attributed to the decrease in prizes.

Lucky for Life ticket sales amounted to \$3,083 in 2023, \$74 or 2.46% more than \$3,009 in 2022. The prizes in 2023 totaled \$1,765, \$52 more than the \$1,713 in 2022. Retailer commissions in 2023 and 2022 totaled \$180 and \$155 respectively. Lucky for Life produced a transfer to the District's General Fund in 2023 and 2022 of \$569 and \$609, respectively.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued) SEPTEMBER 30, 2024 and 2023

(Dollar Amounts in Thousands)

MEGA MILLIONS --- The Mega Millions game is a five out of seventy-five plus one out of fifteen terminal lottery game that pays a grand prize or a cash lump sum payment and all other prizes on a fixed basis. It also includes a "Just the Jackpot" play option. The ticket cost is \$2, or \$3 with the "Just the Jackpot" option which includes two game plays. All annuity prizes are paid in twenty-six annual installments. Some states offer a megaplier feature to increase non-jackpot prizes by 2, 3, or 4 times. The Mega Millions game is sponsored by the Mega Millions Group, a conglomerate of twelve states, and participating MUSL members that combine resources and sales to offer larger jackpots. All Mega Millions transactions of the Lottery are handled through the Multi-State Lottery Association. Party lotteries pool their sales and other resources, but otherwise account for operations separately. The Mega Millions Group introduced changes to Mega Millions on April 3, 2020. The changes include elimination of an automatic \$40 million beginning jackpot and the guaranteed increase of \$5 million between drawings. The beginning jackpot and increase between drawings will be based on game sales and interest rates. The changes to the game are the result of declining sales nationwide.

Mega Millions sales totaled \$5,316 in 2024, representing a \$2,391 or 31.02% decrease from the \$7,707 generated in 2023. The decrease in sales can be attributed to the lack of high jackpots in 2024. Mega Millions sales are jackpot driven and lack of high jackpots impact sales levels. Prizes amounted to \$2,589 in 2024, representing a \$1,187 or 31.44% decrease from the \$3,776 expensed in 2023. Prizes were expensed at the rate of 48.70% of overall ticket sales in 2024. The noted decrease in ticket sales offset by overall operating costs resulted in a transfer to the District's General Fund of \$1,321 in 2024 or \$535 less than the \$1,856 produced in 2023.

Mega Millions sales totaled \$7,707 in 2023, representing a \$1,647 or 27.18% increase from the \$6,060 generated in 2022. The increase in ticket sales can be attributed to the high jackpots. Mega Millions sales are jackpot driven and high jackpots impact sales levels. Prizes amounted to \$3,776 in 2023, representing a \$761 or 25.24% increase from the \$3,015 expensed in 2022. Prizes were expensed at the rate of 48.99% of overall ticket sales in 2023. The noted increase in ticket sales offset by overall operating costs resulted in a transfer to the District's General Fund of \$1,856 in 2023 or \$351 more than the \$1,505 produced in 2022.

**POWERBALL** --- The Powerball game is a five out of sixty-nine plus one out of twenty-six terminal lottery game that pays a grand prize on an annuitized pari-mutuel basis or as a cash lump sum payment and all other prizes on a fixed basis. All annuitized prizes are paid in thirty annual graduated installments. The Powerball game is sponsored by the Multi-State Lottery Association (MUSL), a conglomerate of thirty-five (35) states, a Non-MUSL Group which consists of ten (10) states, the District of Columbia and the Virgin Islands. The jurisdictions combine resources and sales to offer larger jackpots. Party lotteries pool their sales and other resources, but otherwise account for operations separately. The Powerball Group introduced changes to Powerball on April 2, 2020. The changes include elimination of an automatic \$40 million beginning jackpot and the guaranteed increase of \$10 million between drawings. The beginning jackpot and increase between drawings will be based on game sales and interest rates. The changes to the game are the result of declining sales nationwide.

Powerball sales totaled \$8,408 in 2024, representing a \$2,918 or 25.76% decrease from the \$11,326 generated in 2023. The decrease in sales can be attributed to the lack of higher jackpots experienced during the year. Powerball sales are jackpot-driven, and lack of high jackpots impact sales levels. Prizes amounted to \$4,006 in 2024 representing a \$1,446 or 26.52% decrease from the \$5,452 expensed in 2023. Powerball prizes are expensed at the rate of 47.65% of sales intake offset by lapsed prizes. Prize expenses decreased due to decreased sales. The \$590 decrease in transfer to the District's General Fund to \$2,193 from the \$2,783 transferred in 2023 is due to the allocation of the transfer being based on the gaming revenues that decreased in 2024.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued) SEPTEMBER 30, 2024 and 2023

(Dollar Amounts in Thousands)

Powerball sales totaled \$11,326 in 2023, representing a \$3,814 or 50.77% increase from the \$7,512 generated in 2022. The increase in sales can be attributed to higher jackpots experienced during the year. Powerball sales are jackpot-driven and high jackpots impact sales levels. Prizes amounted to \$5,452 in 2023, representing a \$1,876 or 52.46% increase from the \$3,576 expensed in 2022. Powerball prizes are expensed at the rate of 48.14% of sales intake offset by lapsed prizes. Prize expense increased due to increased sales. The \$814 increase in transfer to the District's General Fund to \$2,783 from the \$1,969 transferred in 2022 is due to the allocation of the transfer being based on the gaming revenues that increased in 2023.

**RACE2RICHES** --- Race2Riches is an interactive horseracing game with the opportunity to win up to \$1,000. Drawings or races are held every four minutes seven days a week during regular operating hours. Race2Riches ticket sales amounted to \$6,141 in 2024, representing a \$670 or 9.84% decrease below the \$6,811 generated in 2023. The decrease in sales in 2024 from the prior year's total is primarily because of the effect of the closure of retailers on a game that plays every four minutes and usually offers a social experience. Prize expense decreased to \$4,177 in 2024 from \$4,562 in 2023, which represented a \$385 or 8.44% decrease below 2023. The \$108 decrease in transfers to the District's General Fund in 2024 to \$684, is less than the 2023 transfer amount of \$792. The decrease in the transfer is attributed to the decrease in sales.

Race2Riches ticket sales amounted to \$6,811 in 2023, representing a \$539 or 7.33% decrease below the \$7,350 generated in 2022. The decrease in sales in 2022 from the prior year's total was primarily because of the effect of the pandemic on a game that plays every four minutes and usually offers a social experience. Prize expenses decreased to \$4,562 in 2023 from \$4,792 in 2022, which represented a \$230 or 4.80% decrease below 2022. The \$226 decrease in transfers to the District's General Fund in 2023 to \$792, is less than the 2022 transfer amount of \$1,018. The decrease in the transfer was attributed to the increase in prize expense.

TAP-N-PLAY --- Tap-N-Play games are touch activated, interactive, instant win style terminal games played through self-service terminal (MP). Players use the touch screen of the terminal to choose the games and game parameters (price points, numbers, play board etc.). The games are presented in high- quality graphic animations and sounds. Tap-N-Play games launched on April 5, 2013, with 2 games, and are being expanded to accommodate various play styles and themes. Currently, D.C. Lottery offers eight (8) different types of games with \$1, \$2, \$3, \$5, \$10 and \$20 price points. Play style includes number/symbol match, bingo, reveal symbol, double or nothing and high/low. Overall odds of winning are 1 in 3.66. Ticket sales amounted to \$1,640 and \$2,127 in fiscal years 2024 and 2023, respectively. The prize expense was \$1,270 and \$1,680 and amounted to a 77.44% and 78.98% prize payout rate in 2024 and 2023, respectively. Retailer commissions were \$120 in 2024 and \$157 in 2023. Transfers to the District's General Fund were \$77 and \$79 and represented 4.70% and 3.71% of sales for 2024 and 2023, respectively. The decrease in the transfer to the General Fund is primarily because of the increase in prizes.

**eINSTANTS** --- eInstants were launched on December 18, 2020 as part of the iLottery platform that provides lottery players with registered accounts the convenience to purchase lottery games electronically, via a mobile device or a desktop computer. The winnings are applied directly to the player's account if it does not exceed the amount required for in person validation and payment at Lottery headquarters. The platform is managed by the Lottery's gaming system vendor.

In 2024, the sales totaled \$30,242, a \$3,027 or 11.12% increase from \$27,215 sales generated in 2023. The prizes totaled \$26,686, a \$2,406 or 9.91% increase from \$24,280 in 2023. Transfers to the District's General Fund were \$720 and \$520 in 2024 and 2023, respectively. eInstants 2024 sales share of 14.72% increased \$2.42% from its share of 12.30% in 2023.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued) SEPTEMBER 30, 2024 and 2023

(Dollar Amounts in Thousands)

Table 4: Sports Wagering Bets, Total Stakes, Payouts, GGR and Transfers (In Thousands)

	Number	Total	Total	Total		Contractor					
Index Class	of Bets	Stakes	Revenue	Payouts	GGR	Fees	Transfers				
Fiscal Year 2024											
SPORTS WAGERING	1,448	\$ 123,145	\$ 118,584	\$ (105,739)	\$ 17,460	\$ 1,818	\$ 9,180				
	Number	Total	Total	Total		Contractor					
Index Class	of Bets	Stakes	Revenue	Payouts	GGR	Fees	Transfers				
			Fiscal Year	2023							
SPORTS WAGERING	2,176	\$ 69,564	\$ 68,418	\$ (61,832)	\$ 7,875	\$ 2,799	\$ 1,255				
	Number	Total	Total	Total		Contractor					
Index Class	of Bets	Stakes	Revenue	Payouts	GGR	Fees	Transfers				
			Fiscal Year	2022							
SPORTS WAGERING	1,948	\$ 58,289	\$ 57,512	\$ (50,339)	\$ 8,109	\$ 3,193	\$ 2,719				

**SPORTS WAGERING** --- The Sports Wagering Lottery Amendment Act of 2018, which authorizes the District of Columbia to engage in sports wagering, was approved on December 18, 2018. The Office of Lottery and Gaming (OLG) launched sports wagering on May 28, 2020 via mobile and internet channels. Players can place wagers on offered sporting events after establishing an e-wallet account and having their identity verified. The OLG Intralot vendor was responsible for the sportsbook and had a contracted payout percentage with the OLG of 90%. The Intralot vendor is responsible for the costs of percentage points more than 90%. The vendor is paid 42.5% of the Net Gaming Revenue (NGR equals stakes minus payouts minus bonuses) as a contractor's fee. Sports Wagering was available for purchase at retail locations in FY 2022. The FanDuel vendor was responsible for paying the OLG 40% of GGR. Sports Wagering (mobile) was available for purchase via FanDuel from April 15 – July 15, 2024.

Total Gaming Revenue in 2024 was \$118,584, a \$50,166 or 73.32% increase over the \$68,418 in 2023. The payouts in 2024 totaled \$105,739, a \$43,907 or 71.01% increase from the \$61,832 in 2023. The payout percentage was 89.17% and 90.37% in 2024 and 2023, respectively. Gross Gaming Revenue (GGR equals stakes minus payouts, excluding all bonuses) totaled \$17,460 and \$7,875 in 2024 and 2023, respectively. The contractor's fee was \$1,818 in 2024 and \$2,799 in 2023.

Total Gaming Revenue was \$68,418 in 2023, compared to \$57,512 in 2022; respectively. The payouts were \$61,832, with a payout percentage of 90.37% in 2023, compared to \$50,339 and 87.53% in 2022. GGR totaled \$7,875 and \$8,109 in 2023 and 2022. The contractor's fee was \$2,799 in 2023 and \$3,193 in 2022.

### INTEREST, DIVIDENDS, LICENSE & PERMIT FEES AND OTHER INCOME

All idle cash of the Lottery is invested through the District's General Fund Pooled Investments Account. Powerball and Mega Millions receipts transferred to MUSL to fund major jackpots are invested in securities prior to jackpots being hit and earnings are allocated annually to party lotteries. Interest and dividend income, shown separately in the financial statements, decreased by \$420, increased by \$1,288, and increased by \$262 in fiscal years 2024, 2023, and 2022, respectively. Interest income rates are impacted by the market conditions, the national economy, actual monthly cash balance, and other factors beyond the control of individual entities.

Lottery License and Permit Fees decreased by \$3 to \$7 in 2024, decreased by \$4 to \$10 in 2023, and increased by \$4 to \$14 in 2022. Sports Wagering License and Infraction Fees increased by \$4,176 to \$4,445, and decreased by \$55 to \$269 in 2023.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued) SEPTEMBER 30, 2024 and 2023

(Dollar Amounts in Thousands)

### **Charitable Gaming Activities**

The Lottery also oversees charitable gaming activities to include the licensing and regulation of charitable and other not-for-profit organizations conducting bingo, raffles, and other fund-raising activities within the District of Columbia. The mission of the Lottery with respect to charitable gaming is to ensure that only qualified organizations are licensed to conduct fund-raising activities and that they are carried out in accordance with existing laws, rules and regulations. Revenues generated through the issuance of licenses, processing fees, etc. are not intended to cover costs associated with overseeing program activities.

### **Known Facts Likely to Impact Future Financial Conditions**

The Lottery anticipates a continued negative impact on overall sales and revenue in fiscal year 2025 due to the continued alternate schedule options of commuters limiting their travel into the city. Lottery sales are directly impacted by the population swell of federal and city employees traveling into the jurisdiction daily for work. As a result of permanent closings of lottery retail locations, changing residential demographics, and tele-working options for area employees, overall lottery sales are foreseeable to continue to be negatively impacted. However, the continued roll-out of new modernized equipment, enhanced gaming system infrastructure, continued expansion of sports wagering at retail locations, new instant ticket products, innovative promotions, and expense reductions are all hopeful measures in mitigating any negative impact.

### **Contacting the Lottery**

Interested parties can contact the Office of Lottery and Gaming, 2235 Shannon Place, SE, Fifth Floor, Washington, D.C. 20020.

STATEMENTS OF NET POSITION AS OF SEPTEMBER 30, 2024 and 2023 (Dollar Amounts in Thousands)

	2024	2023
ASSETS		
Current Assets:		
Cash and Cash Equivalents	\$ 14,815	\$ 20,552
Accounts Receivable, Net	4,004	4,212
Prepaid Expenses and Other	7	8
<b>Total Current Assets</b>	18,826	24,772
Non-current Assets:		
Capital Assets, Net (exclu. RTUA - Equip.)	11	54
Right to Use Asset - Equipment, Net	1,112	1,328
Total Non-current Assets	1,123	1,382
Total Assets	19,949	26,154
LIABILITIES		
Current Liabilities:		
Accounts Payable	3,194	3,485
Compensation Liabilities	678	585
Unearned Revenues	142	163
Accrued Prizes and Commissions	8,370	14,432
Other Accrued Liabilities	179	308
Compensated Absences	427	390
Lease Payable - Current Portion	1,113	1,336
Total Current Liabilities	14,103	20,699
Non-current Liabilities		
Compensated Absences	867	504
Total Non-current Liabilities	867	504
Total Liabilities	14,970	21,203
Net Position:		
- 111 - 1111	11	54
Net Investment in Capital Assets Unrestricted	4,968	4,897
Total Net Position:	\$ 4070	¢ 4051
TOTAL INCLE USINOII;	<u>\$ 4,979</u>	<u>\$ 4,951</u>

The accompanying notes are an integral part of these financial statements.

# STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION YEARS ENDED SEPTEMBER 30, 2024 and 2023

(Dollar Amounts in Thousands)

	2024	2023
Operating Revenues		
Instant Games	\$ 41,729	\$ 43,136
Terminal Games	133,498	150,884
eInstants	30,241	27,215
Licenses, Permit Fees & Other	7	10
Sports Wagering (SW)	118,584	68,418
Licenses and Infraction Fees (SW)	4,445	264
Total Operating Revenues	328,504	289,927
Operating Expenses		
Prizes	104,491	116,043
Prizes - eInstants	26,686	24,240
Retailer Commissions	11,485	12,886
Contractor Fees	7,861	8,342
Advertising	9,036	9,711
Prizes - SW	105,740	61,832
Commissions - SW	676	969
Contractor Fees - SW	1,818	2,799
Total Direct Costs	267,793	236,822
Salaries	11,123	9,790
Professional	1,582	1,586
Contractual Services	4,664	4,723
Administration	3,484	3,349
Depreciation	43	116
Amortization RTUA- Equipment	1,329	1,328
<b>Total Operating Expenses</b>	290,018	257,714
Operating Income	38,486	32,213
Non-operating Revenue		
Interest & Dividend Income	1,147	1,567
Penalties, Infractions Fees & Other	-	5
Non-operating Expense		
Lease Expense - Interest	255_	300
Net Income Before Transfers	39,378	33,485
Transfer to General Fund	(39,350)	(33,450)
Change in Net Position	28	35
Net Position, Beginning of Year	4,951	4,916
Net Position, End of Year	<u>\$ 4,979</u>	<u>\$ 4,951</u>

The accompanying notes are an integral part of these financial statements.

### STATEMENTS OF CASH FLOWS

### YEARS ENDED SEPTEMBER 30, 2024 and 2023

(Dollar Amounts in Thousands)

	2024	2023
Operating Activities:		
Cash Receipts From Customers	\$ 328,692	\$ 289,484
Cash Receipts From Others	-	5
Cash Payments To Vendors	(28,864)	(30,191)
Cash Payments To Employees	(10,632)	(9,893)
Cash Payments For Prizes and Commissions	(255,140)	(213,551)
Net Cash Flows Provided by Operating Activities	34,056	35,854
Cash Flows From Non-Capital Funding Activities:		
Transfers Out to the General Fund	(39,350)	(33,450)
Net Cash Flows Provided (Used) by Non-Capital Financing Activities	(39,350)	(33,450)
Cash Flows From Capital & related Financing Activities:	, , ,	` , , ,
Payment for Lease Liability and Interest	(1,590)	(1,629)
Net Cash Flows Provided (Used) by Capital and related Financing Activities	(1,590)	(1,629)
Cash Flows From Investing Activities	, ,	· , ,
Interest & Dividends	1,147	1,567
Net Cash Flows Provided by Investing Activities	1,147	1,567
Net Increase (Decrease) in Cash and Equivalents	(5,737)	2,342
Cash & Cash Equivalents - Beginning of Year	20,552	18,210
Cash & Cash Equivalents - End of Year	\$ 14,815	\$ 20,552
Reconciliation of Operating Income to Net Cash Provided By Operating Activities:		
Operating Income	38,486	32,213
Depreciation	43	116
Bad Debt Expense	-	1
Amortization Expense - RTUA Equipment	1,329	1,328
Effect of Changes in non-cash current Assets and Liabilities		
Receivables	208	(515)
Prepaid Expenses	1	(3)
Accounts Payable	(290)	257
Compensation Liabilities	491	(104)
Unearned Revenue	(21)	74
Accrued Prizes and Commissions	(6,062)	2,418
Other Current Liabilities	(129)	69
Net Cash Provided By Operating Activities	<u>\$ 34,056</u>	<u>\$ 35,854</u>

The accompanying notes are an integral part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS SEPTEMBER 30, 2024, and 2023

(Dollar Amounts in Thousands)

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- (a) *Organization ---* The Lottery and Charitable Games Control Board (the Lottery) was established by Public Law 3-172 as an independent agency of the Government of the District of Columbia (the District). The name was changed to the Office of Lottery and Gaming effective May 3, 2019. In accordance with the law, the Lottery must remit its monthly gaming revenues, less prizes, operating expenses and a reserve not to exceed 2% of projected annual prize payments to the General Fund of the District.
- (b) Measurement Focus and Basis of Accounting --- The Lottery's basic financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. The economic measurement focus reports all assets and liabilities associated with operations in the Statements of Net Position.
- (c) Implementation of New Accounting Standards --- In fiscal year 2024, the Office of Lottery and Gaming (OLG) performed an assessment of GASB 100 Accounting Changes and Error Corrections an amendment of No. 62 and determined it was not applicable and subsequently had no effect on the financial position of the Lottery. In FY2025, the OLG will be analyzing the effects of GASB 101 Compensated Absences, GASB 102 Certain Risk Disclosures, and GASB 103 Financial Reporting Model Improvements, and plans to adopt each one, if applicable, by their effective dates.
- (d) *Basis of Presentation* --- The Lottery's financial transactions are accounted for as an enterprise fund in the District's financial statements. The accompanying financial statements are only those of the Lottery and are not intended to present the financial position, changes in financial position, and cash flows of the District taken as a whole. The District provides certain legal, central accounting and other services to the Lottery. The costs and revenue associated with these services are not reflected in these financial statements.
- (e) Cash and Cash Equivalents --- The Lottery participates in the District's pooled cash program whereby cash that is not needed for immediate disbursement is pooled with that of the District's and used to purchase current investments. In accordance with the law, the District may invest the pooled cash directly in, or through repurchase agreements, obligations of the United States or its agencies, which are fully guaranteed by the federal government, and in certificates of deposit, which are issued by federally insured banks. In accordance with District policies, substantially all deposits in the pooled cash program were insured or collateralized with securities held by the District or its agent in the District's name. Interest income from the investment of pooled cash is allocated to the Lottery based on the amount the Lottery invests in the pool. The Lottery considers the pooled cash to be cash equivalents for the purpose of cash flows because the pool may not hold securities for more than 91 days. Cash and cash equivalents as of September 30, 2024 and 2023, respectively, were \$14,815 and \$20,552.

NOTES TO THE FINANCIAL STATEMENTS (Continued) SEPTEMBER 30, 2024, and 2023

(Dollar Amounts in Thousands)

- (f) Revenues and Accounts Receivable (A/R) Recognition --- Revenues and A/R from terminal tickets are recorded when the drawings are held. Terminal tickets sold in advance of draws are recorded as unearned revenues. Revenues and A/R from instant tickets are recorded when related packs are activated.
- (g) Allowance for Uncollectible Accounts --- The Lottery establishes an allowance for uncollectible accounts for all accounts receivable over 180 days old.
- (h) *Unclaimed Prizes* --- Prizes must be claimed within 180 days (D.C. Code § 3–1318) following the drawing date for each game. Prizes unclaimed beyond this period are forfeited by the ticket holder. Total prizes lapsed amounted to \$2,450 and \$2,312 for the fiscal years 2024 and 2023, respectively. These forfeited prizes are netted against prize expense in the Statements of Revenues, Expenses and Change in Net Position.
- (i) Capital Assets with Lease Assets Reported Separately --- Capital assets are recorded at cost. The cost of major remodeling, betterments, and improvements of \$5 and greater are capitalized. Repair and maintenance costs are expensed as incurred. When capital assets are retired or sold, the cost and related accumulated depreciation are removed from the appropriate property and equipment accounts, and resulting gains or losses are recorded.
- (j) Lease Right-to-use Assets --- The lease asset is measured at the amount of the initial measurement of the lease liability which is the present value of future payments during the lease term. By the end of the lease term, the lease asset balance and the related accumulated amortization balance are removed from the appropriate accounts. Amortization and depreciation expense are calculated using the straight-line method over the following estimated useful lives:

Category	Estimated Useful Life
Machinery and Equipment	5-8 years
Office Furniture and Fixtures	5-8 years
Leasehold Improvements	5-15 years
Right-to-Use Asset – Equipment	4 years

NOTES TO THE FINANCIAL STATEMENTS (Continued) SEPTEMBER 30, 2024, and 2023

(Dollar Amounts in Thousands)

- (k) Gaming Revenues --- Gaming revenues consist of ticket sales, sports wagering settled stakes (dispositioned wagers as the result of an event taking place) and other related revenues including dividends and interest income, penalties assessed on delinquent agents' accounts, and charitable gaming fees. Revenues from terminal tickets are recorded as gaming revenues when the drawings are held. Terminal tickets sold in advance are recorded as unearned revenues until the drawings are held. Revenues are recorded when a terminal ticket is sold if the sale is not associated with a subsequent drawing. Revenues from instant tickets are recorded as gaming revenues when related packs are activated.
- (I) Games and Prizes --- The Lottery's main sources of income are from terminal and online (mobile & desktop) games, instant games and sports wagering. Terminal and online games (iLottery) are comprised of DC2, DC Three, DC Four, DC Five, Powerball, Mega Millions, Lucky for Life, Keno, Race2Riches, The Lucky One, Fast Play and Tap-N-Play. However, all games are currently not on the iLottery platform. The games are managed by Intralot through a contracted agreement with the Lottery.
- (m) *Prize Expense* --- Instant tickets prize expense is based on the prize payout percentage for each instant lottery game and is accrued as the related gaming revenue is earned. Prize expenses for terminal games, excluding the Powerball, Mega Millions, and Fast Play, are accrued based on the draw liability associated with drawings for the specific games. Powerball's prize expenses are recorded at the rate of 50% of ticket sales. Mega Millions' prize expenses are recorded at rates ranging from 50% to 52.5% of regular and Mega-Plier sales. Fast Play's prize expenses are recorded when applicable winning tickets are sold. The accrued prize liability represents a payable for prize amounts that have not been claimed as of the fiscal year-end. Prize expenses for all games are reduced by the sum of lapsed prizes not claimed during the required period of 180 days from the sales draw date for terminal games and the respective game closing date for instant games.
- (n) *Compensated Absences* --- The Lottery permits employees to accumulate earned but unused vacation and sick pay benefits depending on the employee's length of service. Employees may be required to use any excess of 240 hours of vacation benefits by a specified date. The Lottery accrues for accumulated vacation as the benefits are earned by employees.
  - There is no maximum limit on the amount of unused sick pay benefits employees may accumulate. The Lottery does not accrue for non-vesting accumulating rights to receive sick pay benefits. Lottery employees participating in the Federal Civil Service Retirement System program may convert sick pay benefits to additional service time at the rate of one month for every 176 hours of sick leave not used at the point of retirement.
- (o) Use of Estimates --- The preparation of financial statements in conformity with generally accepted accounting principles accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO THE FINANCIAL STATEMENTS (Continued) SEPTEMBER 30, 2024, and 2023

(Dollar Amounts in Thousands)

### NOTE 2 ACCOUNTS RECEIVABLE

The components of accounts receivable as of September 30, 2024 and 2023 were as follows:

	 2024	2	2023
Due from Agents:			
Terminal Games	\$ 1,254	\$	878
Instant Games	 2,174		2,224
Total Due from Agents	3,428		3,102
Other	 576		1,110
Total Accounts Receivable	\$ 4,004	\$	4,212

### NOTE 3 CAPITAL ASSETS

A summary of capital assets as of September 30, 2024 and 2023 is as follows:

		ance as of ctober 1, 2023	Add	litions	Adjus Dispo		Septe	nce as of mber 30, 024
Cost:		,						
Machinery and Equipment	\$	1,643	\$	-		\$ -	\$	1,643
Right-to-Use Asset - Equipment		3,983		1,113	_	<u> </u>		5,096
Total Cost		5,626		1,113	_			6,739
Less: Accumulated Depreciation & Amo	rtizatio	on						
Machinery and Equipment		(1,589)		(43)		-		(1,632)
Accumulated Amortization - RTUA		(2,655)	(	1,329)		-		(3,984)
Total Accumulated Depr. & Amort.		(4,244)	(	(1,372)	_			(5,616)
Capital Assets – Net, including RTUA	\$	1,382		\$(259)	<u>\$</u>	<u> </u>	\$	1,123
	Oc	ance as of tober 1, 2022	_Add	<u>litions</u>	Adjus Dispo		Septer	nce as of mber 30, 023
Cost:	Oc	tober 1,	_ Add	<u>litions</u>	Adjus <u>Disp</u>		Septer	mber 30,
Cost:  Machinery and Equipment	Oc	tober 1,	<b>Add</b> \$	litions -			Septer	mber 30,
	Oc	tober 1, 2022		litions - -	Dispo	<u>ns</u>	Septer 2	mber 30, 023
Machinery and Equipment	Oc	1,891		<u>-</u> - -	Dispo	<u>ns</u>	Septer 2	mber 30, 023
Machinery and Equipment Right-to-Use Asset - Equipment	\$	1,891 3,983 5,874		- - - -	Dispo	(248)	Septer 2	1,643 3,983
Machinery and Equipment Right-to-Use Asset - Equipment Total Cost	\$	1,891 3,983 5,874		- - - - (116)	Dispo	(248)	Septer 2	1,643 3,983
Machinery and Equipment Right-to-Use Asset - Equipment Total Cost  Less: Accumulated Depreciation & Amo	\$	1,891 3,983 5,874	\$	- 	Dispo	(248) (248) (248)	Septer 2	1,643 3,983 5,626
Machinery and Equipment Right-to-Use Asset - Equipment Total Cost  Less: Accumulated Depreciation & Amo Machinery and Equipment	\$	1,891 3,983 5,874 on (1,720)	\$	(116)	Dispo	(248) (248) (248)	Septer 2	1,643 3,983 5,626

NOTES TO THE FINANCIAL STATEMENTS (Continued) SEPTEMBER 30, 2024 and 2023

(Dollar Amounts in Thousands)

### NOTE 4 MULTI-STATE LOTTERY ASSOCIATION (MUSL)

#### (a) Background

The Lottery is a member of the Multi-State Lottery Association (MUSL). MUSL has thirty-three (33) members and administers multi-state lottery games. Powerball was initiated on April 20, 1992 and is a semi- weekly pari-mutuel drawing with a minimum grand prize of \$20,000. All MUSL members remit a portion of their Powerball revenues to MUSL for the prize payments and administrative expenses of the game.

### (b) Restricted Investments and Obligations for Unpaid Prizes

Powerball jackpot prizes are payable to winners in annual installments over 20 to 25 years. The Lottery is responsible for sending the annual payments to Powerball winners who purchased their winning tickets from the Lottery. MUSL is responsible for providing the Lottery cash to fund these installment payments.

The prize pool for Powerball consists of 50% of each drawing period's sales. Two percent of the prize pool is placed in a prize reserve fund and a set prize reserve fund. These reserve funds serve as contingency funds to protect MUSL from unforeseen liabilities. As of September 30, 2024, and 2023, the total Powerball prize reserve fund was approximately \$87,055 and \$85,362 respectively, of which the Lottery's share was approximately \$192 and \$220, respectively. In addition, the total Powerball set side prize reserve fund as of September 30, 2024 and 2023 was approximately \$40,000 and \$41,532 respectively, of which the Lottery's share was approximately \$84 and \$96, respectively.

The prize pool for Mega Millions consists of 50% of each drawing period's sales. Two percent of the prize pool is placed in a prize reserve fund and a set prize reserve fund. These reserve funds serve as contingency funds to protect MUSL from unforeseen liabilities. As of September 30, 2024, and 2023, the total Mega Millions prize reserve fund was approximately \$95,865 and \$99,527, respectively, of which the Lottery's share was approximately \$214 and \$256, respectively.

The balance remaining in the reserve funds is refundable to MUSL members if a member leaves or if MUSL disbands. If a member leaves, the member must wait a year before their portion of the prize reserve funds is returned. The balance in the reserve funds may be used at the discretion of MUSL's Board of Directors. Accordingly, the Lottery's share of the reserve funds is not reflected in the accompanying financial statements.

NOTES TO THE FINANCIAL STATEMENTS (Continued) SEPTEMBER 30, 2024 and 2023 (Dollar Amounts in Thousands)

### (c) Credit Risk

In order to control credit risk, the Lottery invests only in obligations of the United States Government or Agency securities. As of September 30, 2024, and 2023, the Lottery's investments in U.S. Government and agency securities were rated Aaa by Moody's Investor Service.

#### (d) Custodial Credit Risk

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Lottery will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. Investment securities are exposed to custodial credit risk if the securities are uninsured, or not registered in the name of the government, and are held by either the counterparty or the counterparty's trust department or agent, but not in the government's name. Lottery policy requires that a third-party custodian hold investment securities and the collateral underlying all investments, in the government's name. As of September 30, 2024, and 2023, the Lottery's investments were not exposed to custodial credit risk.

NOTES TO THE FINANCIAL STATEMENTS (Continued) SEPTEMBER 30, 2024 and 2023 (Dollar Amounts in Thousands)

### NOTE 5 GAMING REVENUES AND EXPENSES

Gaming revenues and expenses for the fiscal years ended September 30, 2024 and 2023 were as follows:

Index Class	Gami	ng Revenue		Prizes	Retailer Commissions		Con	tractor Fee	e Advertising Gross Mar		s Margin	
	Fiscal Year 2024											
DC 3	\$	32,901	\$	(16,526)	\$	(2,134)	\$	(1,259)	\$	(1,412)	\$	11,570
DC TWO		365		(355)		(29)		(14)		(16)		(49)
DC FIVE		17,526		(7,828)		(995)		(671)		(752)		7,280
DC FOUR		46,270		(26,493)		(3,033)		(1,770)		(1,986)		12,988
FAST PLAY		7,713		(5,995)		(565)		(295)		(331)		527
INSTANT		41,729		(30,944)		(3,146)		(1,596)		(1,791)		4,252
THE LUCKY ONE		89		(58)		(6)		(3)		(4)		18
KENO		4,304		(2,642)		(293)		(165)		(185)		1,019
LUCKY 4 LIFE		2,824		(1,608)		(104)		(108)		(121)		883
MEGA MILLIONS		5,316		(2,589)		(274)		(203)		(228)		2,022
POWERBALL		8,408		(4,006)		(366)		(322)		(361)		3,353
RACE 2 RICHES		6,141		(4,177)		(420)		(235)		(264)		1,045
TAP-N-PLAY		1,640		(1,270)		(120)		(63)		(71)		116
e-INSTANTS		30,242		(26,686)		_		(1,157)		(1,298)		1,101
OTHER		1,153		-		-		-		-		1,153
Total	\$	206,621	\$	(131,177)	\$	(11,485)	\$	(7,861)	\$	(8,820)	\$	47,278
					Fiscal Year	2023						
DC 3	\$	36,168	\$	(17,524)	\$	(2,328)	\$	(1,364)	\$	(1,445)	\$	13,507
DC TWO		400		(251)		(28)		(15)		(16)		90
DC FIVE		20,770		(9,137)		(1,190)		(783)		(830)		8,830
DC FOUR		49,658		(30,763)		(3,338)		(1,872)		(1,984)		11,701
FAST PLAY		8,083		(6,629)		(603)		(305)		(323)		223
INSTANT		43,136		(31,618)		(3,278)		(1,627)		(1,723)		4,890
THE LUCKY ONE		82		(60)		(6)		(3)		(3)		10
KENO		4,669		(2,786)		(316)		(176)		(186)		1,205
LUCKY 4 LIFE		3,083		(1,765)		(180)		(116)		(123)		899
MEGA MILLIONS		7,707		(3,776)		(398)		(291)		(308)		2,934
POWERBALL		11,326		(5,452)		(596)		(427)		(452)		4,399
RACE 2 RICHES		6,811		(4,562)		(468)		(257)		(272)		1,252
TAP-N-PLAY		2,127		(1,680)		(157)		(80)		(85)		125
e-INSTANTS		27,215		(24,280)		-		(1,026)		(1,087)		822
OTHER		1,577		-		-		-		-		1,577
Total	\$	222,812	\$	(140,283)	\$	(12,886)	\$	(8,342)	\$	(8,837)	\$	52,464

NOTES TO THE FINANCIAL STATEMENTS (Continued) SEPTEMBER 30, 2024 and 2023 (Dollar Amounts in Thousands)

### NOTE 6 TRANSFERS TO THE DISTRICT'S GENERAL FUND

In accordance with D.C. Code § 3–1312, the Chief Financial Officer shall first pay for the operation, administration, and capital expenses of the specific forms of gambling, including the payment of prizes to winners of the games. The remainder shall be paid over by the CFO, on a monthly basis, promptly after the 1<sup>st</sup> of the month for the preceding month, into the General Fund of the District of Columbia as general-purpose revenue funds of the District of Columbia. The Mayor may approve a change in the reserve limit, as necessary, upon the request of the Lottery. During the fiscal years ended September 30, 2024 and 2023, the Lottery's net transfers to the General Fund of the District were \$39,350 and \$33,450, respectively.

#### NOTE 7 LONG-TERM LIABILITIES

The following summarizes long-term liabilities as of September 30, 2024 and 2023:

	2	lance is of 0/2023	Adá	litions	Redi	uctions		alance as of 0/2024	Due V	ount Vithin Year
Compensated Absences	\$	894	\$	756	\$	(356)	\$	1,294	\$	426
Lease Payable Principal – Long-term		1,336		-		(1,336)		-		-
Total Long-term Liabilities	\$	2,230	\$	756	\$	(1,692)	\$	1,294	\$	426
	2	lance is of 0/2022	Add	litions	Redi	uctions	Balance as of 9/30/2023		A mount Due Within One Year	
Compensated Absences	\$	1,015	\$	640	\$	(761)		894	\$	390
Lease Payable Principal – Long-term		2,665		-		(1,329)		1,336		1336
Total Long-term Liabilities	\$	3,680	\$	640	\$	(2,090)	\$	2,230	\$	1,726

### NOTE 8 LESSEE – LEASE LIABILITY

The Lottery has an agreement for the use of retail lottery equipment. As required by GASB Statement 87, *Leases*, the Lottery recorded a right-to-use asset and corresponding liability for this lease of \$3,983. In July of 2024, the lease was extended till July 2025 with the existing payment terms. As of September 30, 2024, the value of the lease liability was \$1,113. The Lottery is required to make monthly principal and interest payments of \$112. The lease has an interest rate of 0.4647%. The equipment has a three-year estimated useful life. The value of the right-to-use asset as of September 30, 2024 is \$1,112 and has accumulated amortization of \$3,984.

The following summarizes short-term Lease Asset liabilities as of September 30, 2024:

Year Ending 9/30	Principal Payment	Interest Payment	Total Payment
2025	1,113	2	1,115
Total	\$ 1,113	\$ 2	\$ 1,115

NOTES TO THE FINANCIAL STATEMENTS (Continued)
SEPTEMBER 30, 2024 and 2023
(Dollar Amounts in Thousands)

### NOTE 9 RETIREMENT PROGRAMS

### (a) Defined Benefit Pension Plan

The majority of the full-time Lottery employees hired before October 1, 1987 are covered by the Federal Civil Service Retirement System. The Federal Civil Service Retirement System is a cost-sharing multiple employer pension plan.

The U.S. Office of Personnel Management is responsible for administering the Federal Civil Service Retirement System, including collecting the contributions and disbursing the benefits.

The Lottery contributes 7.0% and employees contribute 7.25% of employees' covered compensation to the Federal Civil Service Retirement System. Contributions by the Lottery amounted to \$9 and \$9 for the years ended September 30, 2024 and 2023, respectively. The number of Lottery employees covered under the Federal Civil Service Retirement System is 1.

### (b) Defined Contribution Plan

All full-time employees hired after September 30, 1987 are covered by the District-sponsored defined contribution plan. Employees do not contribute to this plan and are eligible to participate after one year of service. The Lottery contributes 5% of an eligible employee's base salary, which amounted to \$362 and \$357 for the fiscal years ended September 30, 2024 and 2023, respectively.

Contributions and earnings vest fully after four years of service following a one-year waiting period. Contributions and earnings are forfeited if separation occurs before five years of credited service. These contributions are not considered assets of the Lottery or the District, which has no further liability to this plan.

### (c) Deferred Compensation Plan

Lottery employees are eligible to participate in the District-sponsored deferred compensation plan (D.C. Code § 47-3601) created in accordance with Internal Revenue Code Section 457. Employees may defer an amount equal to or less than 100% of includible compensation or \$23 in 2024 and \$22 in 2023. Maximum annual contribution amounts are determined and set by the Internal Revenue Service (IRS). Compensation deferred, and income earned is taxable when paid or made available to the participant or beneficiary upon retirement, death, termination, or unforeseeable emergency. Contributions are not assets of the Lottery or District, which have no further liability to the plan.

NOTES TO THE FINANCIAL STATEMENTS (Continued)
SEPTEMBER 30, 2024 and 2023
(Dollar Amounts in Thousands)

### NOTE 10 COMMITMENTS AND CONTINGENCIES

### (a) Risk of Loss

The Lottery is exposed to various risks of loss related to torts; theft of, damage to, or destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Lottery or District covers all the Lottery's claim settlements and judgments out of the Lottery revenues or the District's General Fund resources.

#### NOTE 11 RELATED PARTY TRANSACTIONS

The Lottery usually has related party transactions with the Office of the Chief Financial Officer (OCFO) of the District of Columbia Government to provide financial and managerial oversight. These services included, but were not limited to, internal audit and internal security, legal, human resources, procurement, financial management, and executive management oversight services. The annual contractual cost was \$1,248 and \$1,311 in fiscal years 2024 and 2023, respectively. Other services provided by District Government entities at no cost to the Lottery include central processing of payroll, accounting, computer technology services, and the handling of intra-district transactions for rent, telephone, security guard services, etc. Personnel costs for these services are budgeted and accounted for as part of the respective entity's regular operations.

### NOTE 12 LITIGATION

The Lottery is a defendant in legal claims arising from its normal operations. While the ultimate outcome of lawsuits cannot be predicted, it is the opinion of management and in-house counsel that the disposition of any litigation in which the Lottery is involved will not have a material adverse effect on the financial position, changes in financial position or cash flows of the Lottery.

### NOTE 13 SUBSEQUENT EVENTS

The Lottery did not have any subsequent events that based on the facts and circumstances, required recording or disclosure in the financial statements for the year ended September 30, 2024. Events and transactions were evaluated through January 3, 2024, the date the financial statements were available to be issued.



# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Mayor, Members of the Council of the Government of the District of Columbia, the Management of the Office of Lottery and Gaming and Inspector General of the Government of the District of Columbia Washington, D.C.

We were engaged to audit, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Office of Lottery and Gaming (the Lottery), an enterprise fund of the Government of the District of Columbia, as of and for the year ended September 30, 2024, and the related notes to the financial statements, which collectively comprise the Lottery's basic financial statements, and have issued our report thereon dated January 3, 2025.

### Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Lottery's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Lottery's internal control. Accordingly, we do not express an opinion on the effectiveness of the Lottery's internal control.

A *deficiency* in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

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### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Lottery's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

McConnell Jones LLP

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Lottery's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Lottery's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Washington, D.C. January 3, 2025



### REPORT WASTE, FRAUD, ABUSE, AND MISMANAGEMENT.



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