

**GOVERNMENT OF THE DISTRICT OF COLUMBIA  
OFFICE OF THE INSPECTOR GENERAL**

**DISTRICT OF COLUMBIA**

**WASHINGTON CONVENTION AND  
SPORTS AUTHORITY**

**Financial Statements and Management's  
Discussion and Analysis With  
Independent Auditors' Report  
Fiscal Years Ended September 30, 2013, and 2012**



**CHARLES J. WILLOUGHBY  
INSPECTOR GENERAL**

**OIG No. 14-1-06ES**

**April 11, 2014**

**GOVERNMENT OF THE DISTRICT OF COLUMBIA**  
**Office of the Inspector General**



Inspector General

April 11, 2014

The Honorable Vincent C. Gray  
Mayor  
District of Columbia  
Mayor's Correspondence Unit, Suite 316  
1350 Pennsylvania Avenue, N.W.  
Washington, D.C. 20004

The Honorable Phil Mendelson  
Chairman  
Council of the District of Columbia  
John A. Wilson Building, Suite 504  
1350 Pennsylvania Avenue, N.W.  
Washington, D.C. 20004

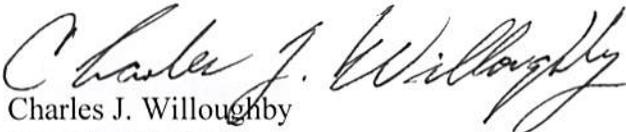
Dear Mayor Gray and Chairman Mendelson:

In connection with the audit of the District of Columbia's general purpose financial statements for fiscal year (FY) 2013, Bert Smith & Co. (BS&C) submitted the enclosed final report on the Washington Convention and Sports Authority (Authority) for the years ended September 30, 2013, and 2012 (OIG No. 14-1-06ES).

BS&C opined that the financial statements present fairly, in all material respects, the financial position of the Authority for the years ended September 30, 2012, and 2013, and the changes in its financial position and its cash flows thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America. BS&C has also issued its report on the Authority's internal control over financial reporting and on its tests of the Authority's compliance with certain provisions of laws, regulations, contracts, and other matters.

If you have questions or need additional information, please contact me or Ronald W. King, Assistant Inspector General for Audits, at (202) 727-2540.

Sincerely,

  
Charles J. Willoughby  
Inspector General

CJW/ws

Enclosure

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Mayor Gray and Chairman Mendelson  
FY 2013 Washington Convention and Sports Authority Financial  
Statements, Management's Discussion and Analysis, and  
Independent Auditor's Report  
OIG No. 14-1-06ES – Final Report  
April 11, 2014  
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**WASHINGTON CONVENTION AND SPORTS AUTHORITY  
T/A EVENTS DC**

**A COMPONENT UNIT OF THE DISTRICT OF COLUMBIA GOVERNMENT**

**FINANCIAL STATEMENTS  
AND MANAGEMENT'S DISCUSSION AND ANALYSIS**  
*(With Independent Auditors' Report Thereon)*

**SEPTEMBER 30, 2013 AND 2012**

**BERT SMITH  
& Co.**

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*Certified Public Accountants and Management Consultants*

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**FINANCIAL STATEMENTS AND MANAGEMENT’S DISCUSSION AND ANALYSIS**  
**SEPTEMBER 30, 2013 AND 2012**

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## INDEPENDENT AUDITORS' REPORT

To the Mayor and Council of the Government of the District of Columbia  
Board of Directors Washington Convention and Sports Authority  
Washington, D.C.

### Report on the Financial Statements

We have audited the accompanying statements of net position of the Washington Convention and Sports Authority (the Authority), a component unit of the Government of the District of Columbia, as of and for the years ended September 30, 2013 and 2012, and the related statements of revenues, expenses, and changes in net position and cash flows for the years then ended and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

The Authority's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Opinions

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the Authority as of September 30, 2013 and 2012, and the changes in financial position and cash flows thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America.

## **Other Matters**

Accounting principles generally accepted in the United States require that the management's discussion and analysis information on pages 3 through 10, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Government Accounting Standards Boards, who considers it to be an essential part of the financial reporting for placing the basic financial statement in an appropriate operational, economic or historic context.

We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## **Other Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Authority's basic financial statements. The schedule of net assets by fund and the schedule of revenues, expenses and changes in net position by fund on pages 31 through 33 are presented for the purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

## **Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated January 29, 2014 on our consideration the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.



Washington, D.C.  
January 29, 2014

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**SEPTEMBER 30, 2013**  
*(Dollar Amounts in Thousands)*

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As management of Washington Convention and Sports Authority (Authority) doing business as Events DC, we present this Management's Discussion and Analysis (MD&A) of the Authority's financial condition and the results of operations for the year ended September 30, 2013. This discussion is a narrative overview and analysis of our financial activities and should be read in conjunction with the accompanying financial statements.

***Introduction***

On October 1, 2009, in accordance with the Washington Convention Center Authority (WCCA) and D.C. Sports and Entertainment Commission (DCSEC) Merger Amendment Act of 2009, D.C. Law 18-111, D.C. Sports and Entertainment Commission was absorbed as a program of the WCCA and its mission, responsibilities and assets were transferred to WCCA. Following the transfer, the WCCA was renamed the Washington Convention and Sports Authority. This transfer created one umbrella organization with a broadened charter for increasing economic development through the promotion of key sports and entertainment offerings, as well as major national and international conventions, meetings and special events held in the District of Columbia (the District). As part of the Amendment Act, the District's Department of General Services (DGS) became responsible for the facility maintenance tasks previously performed by the DC Sports and Entertainment Commission.

To further the effort of the expanded mission, the Authority created a new brand identity, "Events DC," on June 22, 2011. The new name is the centerpiece of a marketing effort intended to draw more events to the convention center, RFK Stadium, the DC Armory and Carnegie Library at Mount Vernon Square. The new name is also designed to align with the existing brands for Washington D.C. and the city's tourism arm, Destination DC.

***About Our Business***

The Authority operates three distinct business divisions that generate significant regional economic impact by attracting conventions, tradeshow, sports and entertainment and other special events. The Convention & Meetings Operations Division includes the Walter E. Washington Convention Center (WEWCC) and Carnegie Library at Mt. Vernon Square which generate event-related revenues primarily from the sale and use of meeting and exhibition space and other ancillary services such as commissions on telecommunications, audio-visual, electrical and catering services. The Sports and Entertainment Division (SED), which includes Robert F. Kennedy Memorial Stadium, the DC Armory, and the surrounding Festival Grounds, and functions as landlord for Nationals Park. SED generates revenue primarily from hosting a full season of DC United major league soccer games and other entertainment and community events. Through the Special Events Division, the Authority is actively involved in the planning and support of some of the city's most anticipated events, attracting thousands of attendees to locations around the city which bring economic impact to our nation's capital.

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**SEPTEMBER 30, 2013**  
*(Dollar Amounts in Thousands)*

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***Fiscal Year 2013 Financial Highlights***

- Net position decreased by \$94.8 million, a decrease of 28% when compared to the fiscal year ended September 30, 2012. The net decrease in net position primarily resulted from a reduction in restricted investments balance related to construction of the convention center headquarters' hotel project.
- Operating expenses decreased by \$.5 million or 1% from fiscal year 2012, due to decreases in costs related to contractual services, utilities, payment to the District for maintenance services and miscellaneous expenses.
- Operating revenues increased by \$4 million or 18% from fiscal year 2012, resulting in total operating revenues of \$26.5 million in FY 2013. The increase in operating revenue was a result of growth in Carnegie Library operations, hosting eight additional large non-city wide events and increased services request by show mangers.
- Assets exceed liabilities by \$243 million at the close of fiscal year 2013, a 28% decrease over FY 2012.
- The Authority's long-term debt, including current maturities, decreased by \$23 million to \$661 million or 3%, over FY 2012.
- The Statements of Cash Flows reflect an increase in cash and cash equivalents for fiscal year 2013 by \$7.4 million.
- The Authority's bonds are rated "A2" by Moody's and "A" by both Standard & Poor's Corporation and Fitch Rating Services.

***(1) Overview of the Financial Statements***

The Authority's financial report includes Management's Discussion and Analysis, the Financial Statements, and Notes to the Financial Statements.

- The Financial Statements are designed to provide readers with a broad overview of the Authority's financial activities, in a manner similar to a private-sector business. These financial statements are prepared in conformity with U.S. Generally Accepted Accounting Principles (GAAP) as applied to governmental units on a full accrual basis. Under this basis of accounting, revenues are recognized in the period they are earned, while expenses are recognized in the period they are incurred. Depreciation and amortization of capital and deferred assets are recognized in the statement of revenues, expenses, and changes in net position. The basic financial statements include the Statements of Net Position, Statements of Revenues, Expenses, and Changes in Net Position, and Statements of Cash Flows. This report also includes notes accompanying the statements to fully explain the activities detailed therein.
- The Statements of Net Position present information on all of the Authority's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Authority is improving or deteriorating.
- The Statements of Revenues, Expenses and Changes in Net Position report both the operating and non-operating revenues and expenses and other changes in net position for the end of the fiscal years.
- The Statements of Cash Flows present information showing how the Authority's cash and cash-equivalents position changed during the fiscal years. The Statements of Cash Flows classify cash receipts and cash payments resulting from operating activities, capital and related financing activities, noncapital financing activities and investing activities.

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**SEPTEMBER 30, 2013**  
*(Dollar Amounts in Thousands)*

**(2) Financial Analysis**

The Authority's audited Statements of Net Position, Statements of Revenues, Expenses and Changes in Net Position, and Statements of Cash Flows are presented on pages 11 through 13.

The following table reflects a summary of the Authority's net position at September 30, 2013, 2012 and 2011 (in thousands):

**Table 1.**  
**Condensed Statements of Net Position**  
*(In Thousands)*

	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>Percentage Change</b>	
				<b>2013-2012</b>	<b>2012-2011</b>
Current Assets	\$ 97,689	\$ 87,620	\$ 72,832	11%	-20%
Capital Assets, Net of Accumulated Depreciation	616,969	638,952	652,054	-3%	-2%
Other Noncurrent Assets	228,069	336,788	347,595	-32%	-3%
<b>Total Assets</b>	<b>\$ 942,727</b>	<b>\$1,063,360</b>	<b>\$1,072,481</b>		
Current Liabilities	\$ 56,890	\$ 58,427	\$ 48,595	-3%	20%
Noncurrent Liabilities	643,164	667,494	671,246	-4%	-1%
<b>Total Liabilities</b>	<b>\$ 700,054</b>	<b>\$ 725,921</b>	<b>\$ 719,841</b>		
<b>Net Position:</b>					
Net Investment in Capital Assets	\$ 221,110	\$ 200,710	\$ 212,311	-10%	-5%
Restricted	112,112	160,454	148,748	-30%	8%
Unrestricted	(90,549)	(23,725)	(8,419)	282%	182%
<b>Total Net Position</b>	<b>\$ 242,673</b>	<b>\$ 337,439</b>	<b>\$ 352,640</b>		

The total net position of the Authority decreased by \$94.8 million or 28%, and \$15 million or 4%, for the years ended September 30, 2013 and 2012, respectively. As of September 30, 2013, the Authority had total net position amounting to approximately \$243 million, with the largest portion of the Authority's net position, \$221 million, or 91%, reflecting its investment in capital assets used to acquire the assets.

Of the Authority's remaining net position, \$112 million, or 9%, represents resources that are subject to external restrictions on how they may be used (primarily related to the Authority's bond indenture reserve requirements).

The Authority uses its capital assets to fulfill its mission of promoting conventions, tourism and sports and entertainment events in the District of Columbia. The resources to repay the debt are derived from dedicated tax collections which are composed of (i) 4.45% sales and use tax on hotel room charges and (ii) a 1% sales and use tax on restaurant meals, alcoholic beverages consumed on premises and rental vehicle charges in the District of Columbia.

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**SEPTEMBER 30, 2013**  
*(Dollar Amounts in Thousands)*

**Table 2.**  
**Revenues, Expenses and Changes in Net Position**  
*(In Thousands)*

	<u>2013</u>	<u>2012</u>	<u>2011</u>	<b>Percentage Change</b>	
				<u>2013-2012</u>	<u>2012-2011</u>
<b>Operating Revenues:</b>					
Building Rental	\$ 10,030	\$ 8,536	\$ 9,151	18%	-7%
Ancillary Charges	16,475	14,017	16,336	18%	-14%
<b>Total Operating Revenues</b>	<u>\$ 26,505</u>	<u>\$ 22,553</u>	<u>\$ 25,487</u>	18%	-12%
<b>Operating Expenses:</b>					
Personal Services	\$ 19,964	\$ 18,291	\$ 18,422	9%	-1%
Contractual Services	18,207	18,064	18,201	1%	-1%
Depreciation	30,510	31,442	33,215	-3%	-5%
Occupancy	6,925	7,056	7,003	-2%	1%
Payments to District	2,292	2,380	2,775	-4%	-14%
Miscellaneous	915	964	1,013	-5%	-5%
Bad Debt	100	1,213	335	92%	262%
<b>Total Operating Expenses</b>	<u>\$ 78,913</u>	<u>\$ 79,410</u>	<u>\$ 80,964</u>	-2%	-2%
Operating Loss	(52,408)	(56,857)	(55,477)	-9%	2%
<b>Non-operating Revenues and (Expenses):</b>					
Interest Income	\$ 614	\$ 2,006	\$ 2,094	-69%	118%
Dedicated Taxes	104,108	101,026	97,996	3%	4%
Miscellaneous	2,732	4,284	1,231	36%	551%
Bond Interest and Amortization Issue Costs	(36,199)	(36,320)	(35,860)		50%
Marketing Agencies Payments	(10,844)	(10,610)	(10,073)	2%	-3%
Funding Hotel Project	(95,197)	(18,730)	(20,600)	408%	-9%
Funding Baseball Academy	(7,925)	-	-	100%	100%
Prior Year Cost Recovery	353	-	-	100%	
<b>Total Non-operating Revenues and (Expenses)</b>	<u>\$ (42,358)</u>	<u>\$ 41,656</u>	<u>\$ 34,788</u>		
Change in Net Position	\$ (94,766)	\$ (15,201)	\$ (20,689)	518%	-27%
Net Position, Beginning of Year	337,439	352,640	373,329	-4%	-6%
Net Position, End of Year	<u>\$ 242,673</u>	<u>\$ 337,439</u>	<u>\$ 352,640</u>		

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**SEPTEMBER 30, 2013**  
*(Dollar Amounts in Thousands)*

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***Analysis of Changes in Net Position***

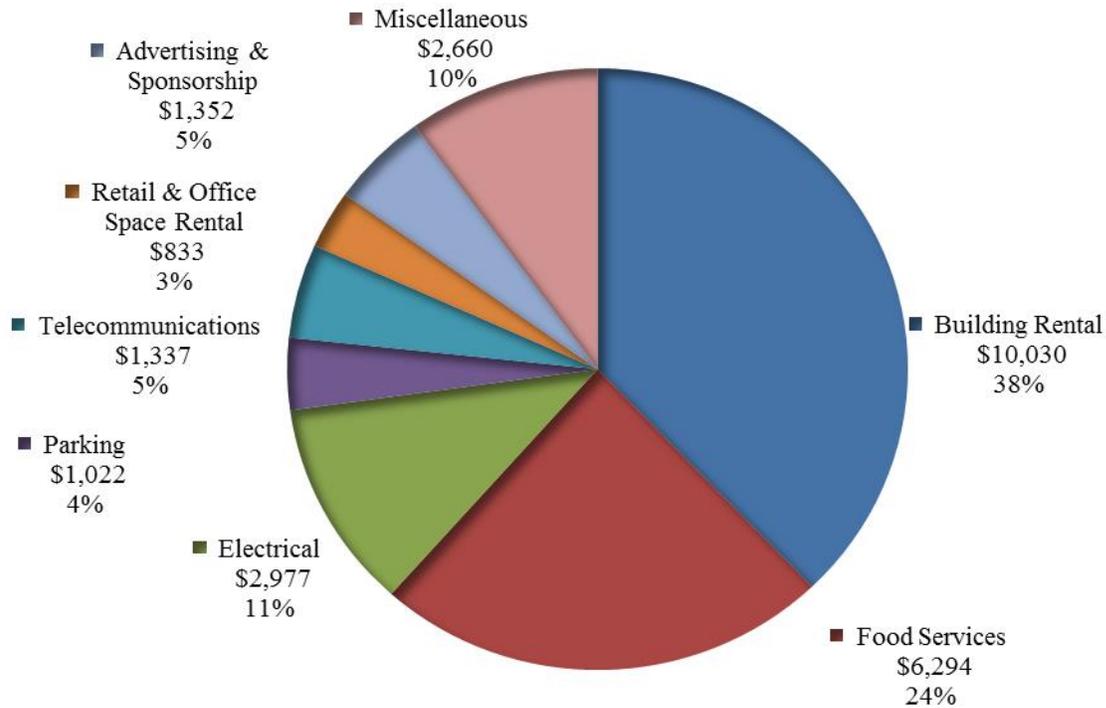
***Revenues***

For the fiscal years ended September 30, 2013, 2012 and 2011, the Authority's operating revenues were \$26.5 million, \$22.5 million, and \$25.5 million, respectively.

Operating revenues increased by 18% compared to the previous year. The net increase is attributed to the rise in the volume of non-city-wide events hosted in FY 2013. The Authority hosted eight additional large non-city wide events compared with FY 2012 which positively impacted food service and other ancillary revenues. In addition, FY 2013 was the first full year for Carnegie Library operations which contributed 4% to the overall revenue increase. Miscellaneous income sources including trash hauling charges, special meeting room setup charges, equipment rental, and fees earned from ATMs installed inside the Convention Center also contributed to the increase in operating revenues.

The following is a graphic illustration of operating revenue by source.

**FY 2013 Operating Revenue**  
*(In Thousands)*



During FY 2013, non-operating revenues of \$107.8 million slightly increased by 0.05% compared to FY 2012. This was the result of an increase in dedicated tax revenue offset by a decrease in interest income and miscellaneous income. Non-operating revenues increased by \$6 million, or 6%, from 2011 to 2012. This was the result of an increase in dedicated tax revenue, interest and miscellaneous income.

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**SEPTEMBER 30, 2013**  
*(Dollar Amounts in Thousands)*

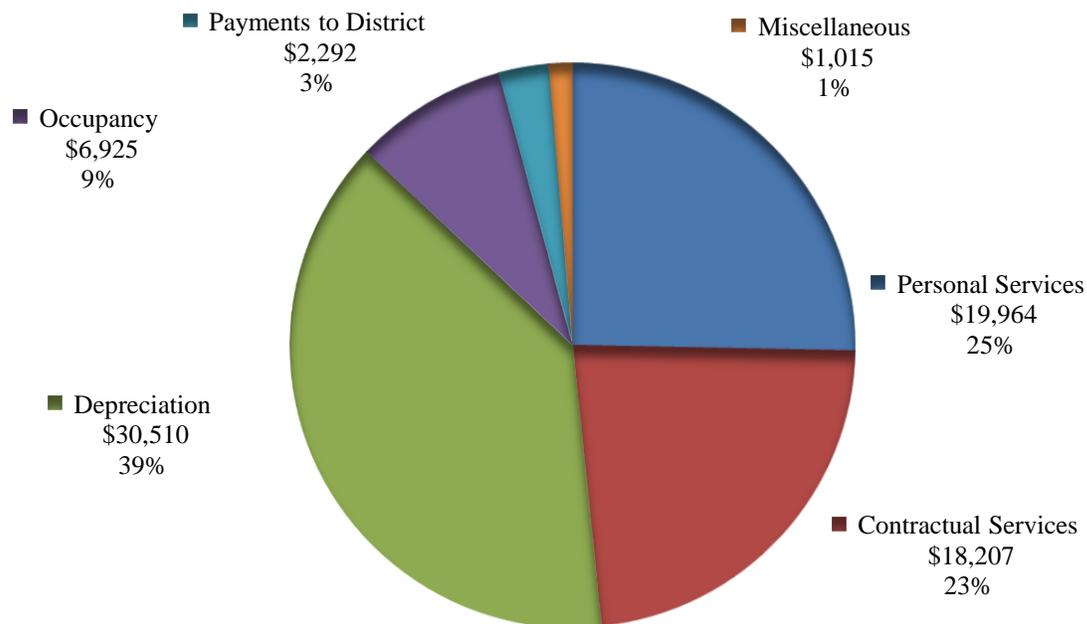
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**Expenses**

For fiscal years 2013, 2012 and 2011, the Authority's total operating expenses were \$78.9 million, \$79.4 million and \$80.9 million, respectively. Total operating expenses decreased by \$.5 million, or 1%, from fiscal year 2012. Expense reductions occurred in utilities, payments to District (Department of General Services) for facility maintenance services and miscellaneous expense categories. When compared to fiscal year 2011, fiscal year 2012 operating expenses decreased by \$1.5 million, or 2%, from fiscal year 2011. The decrease was driven by specific cost containment efforts by management in the area of personal and contractual services to offset projected reductions in revenues from operations.

The following is a graphic illustration of operating expenses.

**FY 2013 Operating Expenses**  
*(In Thousands)*



Salaries increased by \$1.7 million, or 9%, due to cost of living adjustments and shifting from contracting outside security services to hiring in-house public safety officers. Expenses associated with a full year's Carnegie Library operations also contributed to the increase in salaries. Contractual services costs showed a slight increase compared to FY 2012. Occupancy expense, which includes all utility related costs such as electricity, telecommunications, water, sewer and natural gas, totaled \$6.9 million, a decrease of 2% from FY 2012. Depreciation expense, primarily for the convention center building, amounted to \$30.5 million, a decrease of \$0.9 million from fiscal year 2012.

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**SEPTEMBER 30, 2013**  
*(Dollar Amounts in Thousands)*

The Authority's non-operating expenses consisted of \$36.2 million in bond interest payment and amortized issuance costs, \$95.2 million to finance construction and development of a privately owned headquarters hotel (the "HQ Hotel") for the Convention Center and \$7.9 to finance the construction of a youth baseball academy and \$10.8 million in payments to marketing agencies. The Washington Convention Center Authority Act of 1994 (as amended in 1998) requires the Authority to transfer 17.4% of the hotel taxes received to the Marketing Fund for the purpose of promoting conventions and tourism in the District of Columbia.

**(3) Capital Asset and Debt Administration**

**Capital Assets**

The Authority has invested \$617 million in capital assets, net of depreciation. Approximately 83% of this investment is related to the cost of the convention center building. The Authority's capital assets have increased by \$8.5 million compared to fiscal year 2012, which was primarily due to building improvements, the Convention Center headquarters' hotel pre-development costs, and purchase of additional furniture.

Table 3 summarizes the Authority's capital assets, net of accumulated depreciation at September 30, 2013, 2012 and 2011. The changes are presented in detail in Note 5 to the financial statements.

**Table 3.**  
**Capital Assets (Net Depreciation)**  
*(In Thousands)*

	2013	2012	2011	Percentage Change	
				2013-2012	2012-2011
<b>Non-depreciable</b>					
Land	\$ 4,785	\$ 4,785	\$ 4,785	0%	0%
Construction in Progress	7,853	7,316	4,422	7%	65%
Plumber's Building	32,155	32,155	33,425	0%	-4%
Artwork	2,742	2,742	2,742	0%	0%
Total Non-depreciable Capital Assets	<u>\$ 47,535</u>	<u>\$ 46,998</u>	<u>\$ 45,374</u>		
<b>Depreciable</b>					
Building	\$769,453	\$769,453	\$ 769,453	0%	0%
Building Improvements	25,935	24,539	22,955	6%	7%
Building Improvements - RFK	38,454	34,181	34,051	13%	0%
Stadium Structure	19,037	19,037	19,037	0%	0%
Parking Lot Improvements	5,965	5,965	5,965	0%	0%
Central Plant	16,265	16,265	16,265	0%	0%
Carnegie Library (Visitor Center)	21,941	21,941	8,985	0%	144%
Carnegie Library-Building Improvements	201	71	-	183%	0%
Financial Systems	1,446	1,446	1,446	0%	0%
Furniture and Fixtures	20,857	19,790	18,596	5%	6%
Furniture and Fixtures - RFK	623	490	451	27%	9%
Machinery and Equipment	10,521	9,530	8,788	10%	8%
Total Depreciable Capital Assets	<u>\$930,698</u>	<u>\$922,708</u>	<u>\$ 905,992</u>		
Less: Accumulated Depreciation	<u>361,264</u>	<u>330,754</u>	<u>299,312</u>	9%	11%
Net Depreciable Capital Assets	<u>\$569,434</u>	<u>\$591,954</u>	<u>\$ 606,680</u>		

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**SEPTEMBER 30, 2013**  
*(Dollar Amounts in Thousands)*

**Debt Administration**

The Authority had \$661 million and \$684 million in debt outstanding at the end of fiscal years September 30, 2013 and 2012, respectively. Principal payments of \$13.9 million and \$13.2 million were made during fiscal year 2013 and 2012, respectively.

The debt position of the Authority is summarized below and is more fully analyzed in the financial statements (see Notes 6 through 8 for more information on long-term debt).

**Table 4.**  
**Long-Term Debt Outstanding**  
*(In Thousands)*

	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>Percentage Change</b>	
				<b>2013-2012</b>	<b>2012-2011</b>
Bonds Payable	\$ 645,099	\$ 659,164	\$ 672,309	-2%	2%
Capital Lease Obligation	14,729	16,840	8,985	-13%	0%
Financing Arrangements	-	7,213	7,932	100%	-9%
Compensated Absences	1,081	982	1,004	10%	-2%
Total Debt Outstanding	<u>660,909</u>	<u>684,199</u>	<u>690,230</u>		
Current Portion of Debt Outstanding	<u>17,745</u>	<u>16,705</u>	<u>18,984</u>	6%	12%
Debt Outstanding Less Current Portion	<u>\$ 643,164</u>	<u>\$ 667,494</u>	<u>\$ 671,246</u>		

The Authority's bonds are rated "A2" by Moody's and "A" by both Standard & Poor's Corporation and Fitch Rating Services.

**(4) Budgetary Controls**

The Authority adopts an operating and capital budget, which are approved by its Board of Directors in February of each year for the subsequent fiscal year. The budget is reviewed and adjusted, if necessary, and changes are approved by the Board prior to the start of each new fiscal year. The budgets are loaded into the Authority's Financial Management System, which prevents overspending without appropriate approvals. The Financial Management Division prepares monthly reports for the Board of Directors and its Finance Committee. The reports are reviewed and acted upon each month to ensure the Authority complies with its authorized budget levels.

After approval by the Board of Directors, the Authority is required to submit its annual operating and capital budgets to the Mayor and Council of the District of Columbia to be included in the District's budgets that are sent to the United States Congress for approval.

**(5) Request for Information**

This financial report is designed to provide a general overview of the Authority's finances for all those with an interest in its finances. Questions concerning any of the information provided in this report, or requests for additional financial information, should be addressed to Mr. Henry W. Mosley, Chief Financial Officer, Washington Convention and Sports Authority, 801 Mount Vernon Place, N.W., Washington, D.C. 20001.

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**STATEMENTS OF NET POSITION**  
**SEPTEMBER 30, 2013 and 2012**  
*(In Thousands)*

	<b>2013</b>	<b>2012</b>
<b>ASSETS</b>		
<b>Current Assets:</b>		
Cash and Cash Equivalents	\$ 12,506	\$ 10,455
Restricted Cash	7,600	2,287
Due from District of Columbia	8,224	12,611
Accounts Receivable, Net of Allowance for Uncollectible Accounts	2,335	2,533
Prepaid Expenses and Other Assets	70	-
Accrued Interest Receivable	254	678
Investments	66,700	59,056
<b>Total Current Assets</b>	<b>97,689</b>	<b>87,620</b>
<b>Noncurrent Assets:</b>		
Notes Receivable	25,008	-
Other Receivable	47,000	-
Restricted Investments	147,022	327,045
Non-depreciable Capital Assets	47,535	46,998
Depreciable Capital Assets, Net of Accumulated Depreciation	569,434	591,954
Unamortized Bond Issue Costs	9,039	9,743
<b>Total Noncurrent Assets</b>	<b>845,038</b>	<b>975,740</b>
<b>Total Assets</b>	<b>\$ 942,727</b>	<b>\$ 1,063,360</b>
<b>LIABILITIES</b>		
<b>Current Liabilities:</b>		
Accounts Payable	\$ 6,394	\$ 8,413
Due to District Government	1,886	5,666
Compensation Liabilities	665	588
Unearned Revenue	3,442	3,202
Accrued Interest Payable	17,037	17,376
Other Financing Arrangement Payable, Current Portion	-	719
Other Short-term Liabilities	9,721	6,477
Capital Lease - Current portion	2,120	2,121
Bonds Payable - Current Portion	15,625	13,865
<b>Total Current Liabilities</b>	<b>56,890</b>	<b>58,427</b>
<b>Noncurrent Liabilities:</b>		
Compensated Absences	1,081	982
Long-term Bonds Payable including Premium	629,474	645,299
Capital Lease-Long-term	12,609	14,719
Long-term Other Financing Arrangement Payable	-	6,494
<b>Total Noncurrent Liabilities</b>	<b>643,164</b>	<b>667,494</b>
<b>Total Liabilities</b>	<b>700,054</b>	<b>725,921</b>
<b>NET POSITION</b>		
<b>Net Position:</b>		
Net Investment in Capital Assets	221,110	200,710
<b>Restricted:</b>		
Debt Service and Capital Interest	26,659	26,888
Capital Renewal	17,901	17,672
Operating Fund	33,706	31,580
Senior Proceeds Account	2	2
Debt Service Reserve	33,700	37,207
Kenilworth Park	144	144
Hotel Project	-	46,961
<b>Unrestricted (Deficit)</b>	<b>(90,549)</b>	<b>(23,725)</b>
<b>Total Net Position</b>	<b>\$ 242,673</b>	<b>\$ 337,439</b>

*The accompanying notes are an integral part of these financial statements.*

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**  
**YEARS ENDED SEPTEMBER 30, 2013 and 2012**  
*(In Thousands)*

	<b>2013</b>	<b>2012</b>
<b>OPERATING REVENUE AND EXPENSES</b>		
<b>Operating Revenues:</b>		
Building Rental	\$ 10,030	\$ 8,536
Food Services	6,294	4,588
Electrical	2,977	2,823
Parking	1,022	899
Telecommunications	1,337	1,255
Retail and Office Space Rental	833	888
Advertising and Sponsorship	1,352	1,086
Miscellaneous	2,660	2,478
<b>Total Operating Revenues</b>	26,505	22,553
<b>Operating Expenses:</b>		
Personal Services	19,964	18,291
Contractual Services	18,207	18,064
Depreciation	30,510	31,442
Occupancy	6,925	7,056
Payment to District	2,292	2,380
Miscellaneous	915	964
Bad Debt	100	1,213
<b>Total Operating Expenses</b>	78,913	79,410
<b>Operating Loss</b>	(52,408)	(56,857)
<b>Non-operating Revenues and (Expenses):</b>		
Interest Income	614	2,006
Dedicated Taxes	104,108	101,026
Miscellaneous Revenue	2,732	4,284
Interest Expense	(35,822)	(35,943)
Amortization of Bond Issuance Costs	(377)	(377)
Marketing Agencies and Internal Marketing Expenses	(10,844)	(10,610)
Funding Hotel Project	(95,197)	(18,730)
Funding Baseball Academy	(7,925)	-
Prior Year Cost Recovery	353	-
<b>Total Non-operating Revenues and (Expenses)</b>	(42,358)	41,656
<b>Increase (Decrease) in Net Position</b>	(94,766)	(15,201)
<b>Net Position, Beginning of Year</b>	337,439	352,640
<b>Net Position, End of Year</b>	\$ 242,673	\$ 337,439

*The accompanying notes are an integral part of these financial statements.*

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**STATEMENTS OF CASH FLOWS**  
**YEARS ENDED SEPTEMBER 30, 2013 and 2012**  
*(In Thousands)*

	<b>2013</b>	<b>2012</b>
<b>Cash Flows from Operating Activities</b>		
Receipts from Customers	\$ 26,483	\$ 23,294
Payments to Suppliers	(23,671)	(24,514)
Payments to Employees	(19,788)	(18,086)
Other Payments	(2,292)	(2,380)
<b>Net Cash Used in Operating Activities</b>	<b>(19,268)</b>	<b>(21,686)</b>
<b>Cash Flows from Capital and Related Financing Activities</b>		
Acquisition and Construction of Capital Assets	(8,527)	(5,486)
Other Financing Arrangement Payment	(14,324)	(719)
Bonds Payable Payment	(13,865)	(13,265)
Interest Payments	(34,985)	(35,064)
<b>Net Cash Used in Capital and Related Financing Activities</b>	<b>(71,701)</b>	<b>(54,534)</b>
<b>Cash Flows from Noncapital Financing Activities</b>		
Dedicated Tax Receipts	103,855	101,820
Payments to Tourism Responsibility Centers	(10,844)	(10,610)
Other Receipts (payments)	(166,809)	(14,202)
<b>Net Cash Provided by Noncapital Financing Activities</b>	<b>(73,798)</b>	<b>77,008</b>
<b>Cash Flows from Investing Activities</b>		
Proceeds from Sale and Maturities of Investment Securities	279,876	111,082
Purchases of Investment Securities	(109,589)	(115,597)
Interest and Dividends on Investments	1,844	3,922
<b>Net Cash Used in Investing Activities</b>	<b>172,131</b>	<b>(593)</b>
Net (Decrease) Increase in Cash and Cash Equivalents	7,364	195
Cash and Cash Equivalents, Beginning of Year	12,742	12,547
Cash and Cash Equivalents, End of Year	<b>\$ 20,106</b>	<b>\$ 12,742</b>
<b>Reconciliation of Operating Loss to Net Cash Used In Operating Activities</b>		
Operating Loss	\$ (52,408)	\$ (56,857)
<i>Adjustments to Reconcile Operating Loss to Net Cash Used in Operating Activities:</i>		
Depreciation	30,510	31,442
Provision for Doubtful Accounts	100	1,213
Increase in Receivables	(262)	98
Increase (Decrease) in Prepaid Expenses and Other Assets	(70)	27
Increase (Decrease) in Accounts Payable	2,446	1,543
Decrease in Compensation Liabilities	176	205
(Decrease) Increase in Unearned Revenue	240	641
<b>Net Cash Used in Operating Activities</b>	<b>\$ (19,268)</b>	<b>\$ (21,686)</b>
<b>Interest Paid</b>	<b>\$ (36,012)</b>	<b>\$ (36,106)</b>

*The accompanying notes are an integral part of these financial statements.*

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2013 and 2012**

**NOTE 1      SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies of the Authority conform to U.S. Generally Accepted Accounting Principles (GAAP) as applicable to government enterprises. The following is a summary of the Authority's significant accounting policies:

- ***Reporting Entity***

The Washington Convention Center Authority (WCCA), a corporate body and independent authority of the District of Columbia (District) Government, was created pursuant to the "Washington Convention Center Authority Act of 1994," D.C. Law 10-188 (the WCCA Act), effective September 28, 1994.

The Authority was established for the purpose of acquiring, constructing, equipping, maintaining, and operating a new convention center in the District of Columbia. The Authority engages in activities deemed appropriate to promote trade shows, conventions, and other events closely related to activities of the new convention center.

The Washington Convention and Sports Authority (the Authority) was formed on October 1, 2009 following the transfer of D.C. Sports and Entertainment Commission's mission, responsibilities and assets to WCCA in accordance with the Washington Convention Center Authority and Sports and Entertainment Commission Merger Amendment Act of 2009, D.C. Law 18-111.

Following the transfer, the Authority's Board of Directors (the Board) grew from nine to eleven members. Two members serve as ex-officio voting members of the Board. One of the ex-officio members must be the chief financial officer of the District of Columbia and the mayor designates the other. The remaining nine public members are appointed by the mayor with the consent of the Council of the District of Columbia (the Council). The terms of the public members are four years. The mayor appoints one public member as chairperson with the advice and consent of the Council.

The Authority receives its funding by generating operating revenues from meetings, sports events, parking, advertising, sponsorships, and ancillary operations. In addition, it receives dedicated taxes from the hospitality industry as well as interest and dividend income from investments. The dedicated taxes were established pursuant to the WCCA Act. Effective October 1, 1998, the dedicated taxes consist of a separate sales and use tax of 4.45% (of the District's 14.5%) on hotel room charges and a sales and use tax of 1.0% (of the District's 10.0%) on restaurant meals, alcoholic beverages consumed on premises, and rental vehicle charges. The dedicated taxes are collected on behalf of the Authority in accordance with the September 1998 Lockbox and Collection Agreements executed by the Authority, the District and a financial institution.

The Authority is a component unit of the District of Columbia Government.

- ***Measurement Focus, basis of Accounting and Basis of Presentation***

The Authority's basic financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. The economic measurement focus reports all assets and liabilities associated with the operations and are included on the Statements of Net Position.

For the purposes of financial reporting, the Authority is considered to be a single enterprise fund. However, for accounting purposes, and to ensure observation of limitations and restrictions placed on the use of the resources available to the Authority, accounts are maintained in accordance with the principles of fund accounting.

The Authority accounts for its activities in ten separate funds: the Operating (WEWCC) Fund, the Building Fund, the Marketing Fund, Capital (WEWCC) Fund, the Demolition Fund, Operating (S&E) Fund, New Stadium Fund, S&E Capital Fund, Operating (Visitor Center) Fund and Capital (Visitor Center) Fund. The following activities are reported in each fund.

- a. Operating Fund – The operating fund accounts for the transactions related to the operation of the convention center.
- b. Building Fund – The building fund accounts for the transactions related to the new hotel and expansion projects.
- c. Marketing Fund – The marketing fund accounts for the transactions related to marketing and promoting conventions and tourism in the District.
- d. Capital Fund – The capital fund accounts for the transactions related to the improvement of the convention center.
- e. Demolition Fund – The demolition fund accounts for the transactions related to the demolition of the old convention center, construction of a parking lot, and management of parking operations.
- f. Operating (S&E) Fund – The operating S&E fund accounts for transactions related to the operation of Robert F. Kennedy Memorial Stadium and DC Armory.
- g. New Stadium Fund – The new stadium fund accounts for transactions related to the new Nationals Park Stadium.
- h. Capital (S&E) Fund – The S&E capital fund accounts for the transactions related to the improvement of the Robert F. Kennedy Memorial Stadium and DC Armory.
- i. Operating (Visitor Center) Fund – The operating visitor center fund accounts for transactions related to the operation of the Visitor Center (Carnegie Library).
- j. Capital (Visitor Center) Fund – The visitor center capital fund accounts for the transactions related to the improvement of the Visitor Center (Carnegie Library).

- ***Cash and Cash Equivalents***

The Authority considers all highly liquid instruments purchased with an original maturity of less than ninety (90) days to be cash equivalents.

- ***Accounts Receivable***

Receivables relate to transactions involving building rental, electrical, telecommunications, audio-visual, advertising, sponsorships, parking, and miscellaneous revenue.

- ***Allowance for Uncollectible Accounts***

The Authority establishes an allowance for uncollectible accounts for all account receivables over 180 days old. At September 30, 2013 and 2012, accounts receivable were shown net of allowance for uncollectible accounts of \$2.4 million and \$2.3 million, respectively.

- ***Notes Receivable***

Receivables relate to \$25 million promissory note entered with HQ Hotel, LLC to facilitate the development of the Marriot Marquis Convention Center Headquarters' Hotel project.

- ***Other Receivable***

Receivables relate to \$47 million additional funding to HQ Hotel, LLC to facilitate the development of the Marriot Marquis Convention Center Headquarters' Hotel project. The funding is reimbursed from the collection of excess Tax Increment Financing (TIF) generated by the hotel.

- ***Investments***

Investments in money markets and repurchase agreements are recorded at market value which approximates fair value. Treasury obligations and commercial paper are recorded at amortized cost which approximates fair value.

- ***Capital Assets and Depreciation***

Capital assets are carried at cost at the date of acquisition less accumulated depreciation. The Authority capitalizes assets with an original cost of \$5,000 or greater. Donated capital assets are recorded at fair market value at the date donated. Depreciation expense is calculated using the straight-line method over the following estimated useful lives:

Financial Systems	5 years
Machinery and Equipment	5 years
Furniture and Fixtures	10 years
Central Plant	20 years
Building and Building Improvements	30 years
Structure and parking Lot Improvements	5-35 years
RFK Stadium	50 years

Expenditures for repairs and maintenance that do not increase the economic useful lives of related assets are charged to operations during the fiscal year in which the costs are incurred. Improvements are capitalized.

- ***Amortization of Bond Premium, Bond Deferral and Issuance Costs***

The bond premium is recorded as an increment of the carrying cost of the bonds. Bond premium and issuance costs are amortized based upon the weighted average of bonds outstanding over the term of the bonds. Bond deferral is the result of defeasance of Series 1998A bonds which was the difference between the reacquisition price and the net carrying amount of the old debt and the defeasance of the \$25 million of the 2007A bonds obtained for a portion of the land acquisition of related to headquarters hotel for the convention center. It is deferred and amortized over the remaining life of the old or new debt, whichever is shorter. It is being amortized over twenty-two (22) years, the remaining life of the old bonds.

- ***Unearned Revenue***

Unearned revenue represents revenue and deposits received in advance from show managers and promoters for events booked at the Walter E. Washington Convention Center and the Sports & Entertainment Division.

- ***Operating Component***

The financial statement operating component includes all transactions and other events that are not defined as capital and related financing, noncapital financing or investing activities.

- ***Revenue Recognition***

Revenues are recorded when earned. Dedicated taxes are recorded in the period when the exchange transaction on which the tax is imposed occurs.

- ***Compensated Absences***

The Authority accrues a liability for annual leave based on salary rates and accumulated leave hours at September 30. Employees earn annual leave during the year at varying rates, depending on the employee's classification and years of service. Generally, non-union employees may carryover a maximum of 240 hours of annual leave and union employees may carry a maximum of 320 hours beyond December 31 of each calendar year. Carryover of annual leave in excess of 240 and 320 hours is permitted with the approval of appropriate Authority officials. The accrued maximum annual leave balance is payable to employee's upon termination of employment.

- ***Estimates***

The preparation of financial statements in conformity with Generally Accepted Accounting Principles in the United States of America (GAAP) require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates and assumptions may also affect the reported amounts of revenues and expenses. Accordingly, actual results could differ from those estimates.

- ***Revenue and Expenses***

The Authority distinguishes between operating revenues and expenses and non-operating items. Operating revenues and expenses generally result from providing services in connection with the Authority's ongoing operation. The principal operating revenues of the Authority consist of building rental, electrical, telecommunications, food services, audio-visual, retail/office space rental, event services, advertisements and sponsorship and miscellaneous revenues. Operating expenses include personnel services, contractual services, depreciation, occupancy, supplies, transfer to District and miscellaneous expenses. All revenue and expenses not meeting this definition are reported as non-operating revenues and expenses.

- ***New Accounting Pronouncements Policies***

In fiscal year 2013, the Authority implemented the following new accounting standards:

- GASB Statement No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements.

This statement incorporates into GASB's authoritative literature certain accounting and financial reporting guidance that is included in the following pronouncements, issued on or before November 30, 1989 which do not conflict with or contradict GASB pronouncements:

- Financial Accounting Standards Board (FASB)
- Accounting Principle Board Opinions; and
- Accounting Research Bulletins of the American Institute of Certified Public Accountants (AICPA) Committee or Accounting Procedures

This statement also supersedes Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, thereby eliminating the election provided in paragraph 7 in that statement for enterprise funds and business-type activities to apply post-November 30, 1989 FASB Statements and Interpretations that do not conflict with or contradict GASB pronouncements. However, those entities can continue to apply, as other accounting literature, post November 30, 1989 FASB pronouncements that do not conflict with or contradict GASB pronouncements.

The implementation of GASB Statement Number 62 had no reporting impact on the Authority's net position or changes in net position for the year ended September 30, 2013 and 2012.

The requirements of this statement are effective for periods beginning after December 15, 2011, the Authority's fiscal year 2013.

- GASB Statement No. 63, Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position

This statement provides financial reporting guidance for deferred outflows of resources and deferred inflows of resources.

Concept Statement No. 4, Elements of Financial Statements, introduced and deferred those elements as a consumption of net position that is applicable to a future period, and an acquisition of net position that is applicable to a future reporting period, respectively.

Concept Statement No. 4 also identifies net position as the residual of all elements presented in a statement of financial position. This statement amends the net asset reporting requirements in Statement No. 34 and other pronouncements by incorporating deferred outflows and deferred inflows of resources into the components of the residual measure and remaining measure net position rather than net assets.

The financial reporting impact resulting from the implementation of GASB 63 in the Authority's financials statements was the renaming of the financial statements from "Net Assets" to "Net Position."

The requirements of this statement are effective for periods beginning after December 15, 2011, the Authority's fiscal year 2013.

## NOTE 2 CASH DEPOSITS AND INVESTMENTS

### Cash Deposits

The carrying amount of the Authority's cash as of September 30, 2013 and 2012 was \$20.1 million and \$12.7 million, respectively. The Authority's bank balances at September 30, 2013 and 2012 were \$20.9 million and \$13 million, respectively. These bank balances are entirely insured or collateralized with securities held by third parties in the Authority's name.

### Investments

In accordance with the Authority's investment policy adopted in 1999 and amended in 2009, the Authority may invest in bonds, notes, certificates of indebtedness, treasury bills, or other securities guaranteed by the U.S. Government, its agencies, and instrumentalities, domestic interest bearing savings accounts, certificate of deposits, time deposits or any other investments that are direct obligations of any bank, short-term obligations of U.S. Corporations, shares or other securities legally issued by state or federal savings and loan associations that are insured by the FDIC, money market mutual funds registered under amended Investment Act of 1940, repurchase agreements with any bank, trust company, or national banking association or government bond dealer reporting to the Federal Reserve Bank of New York, and investment agreement which represent the unconditional obligation of one or more banks, insurance companies or other financial institutions, or are guaranteed by a financial institution.

As of September 30, 2013 and 2012, the Authority's investments were in money market, U.S. treasury securities, other U.S. guaranteed securities and federal agency securities along with collateralized repurchase agreement. Agency securities and money market investments were rated AAA and/or collateralized by the fund provider.

As of September 30, 2013 and 2012, the Authority had the following investments (*in thousands*):

2013			Credit Ratings	
Investment Type	Fair Value	Maturity Date	S&P	Moody's
Certificate of Deposits (CD) FDIC Insured	\$ 8,644	1-5 years	N/A	N/A
Other U.S. Guaranteed Securities	21,553	1-5 years	AAA	Aaa
Federal Agency Securities	75,326	1-5 years	AAA	Aaa
		less than		
Money Market Funds – Held by Bond Trustee	108,199	1 year	AAA	Aaa
Total	<u>\$ 213,722</u>			
2012			Credit Ratings	
Investment Type	Fair Value	Maturity Date	S&P	Moody's
U.S. Treasury Securities	\$ 7,464	1-5 years	AAA	Aaa
Other U.S. Guaranteed Securities	8,354	1-5 years	AAA	Aaa
Federal Agency Securities	92,095	1-5 years	AA+	Aaa
Collateralized Repurchase Agreements	142,578	1-5 years	N/A	N/A
		less than		
Money Market Funds – Held by Bond Trustee	135,610	1 year	AAA	Aaa
Total	<u>\$ 386,101</u>			

The Authority's investments are subject to certain risks. Those risks are as follows:

*Custodial Credit Risk:* Custodial credit risk is the risk that, in the event of failure of the counterparty, the Authority will not be able to recover the value of its investments. As of September 30, 2013, 45% of the Authority's investments were held by a counterparty that is insured and collateralized.

*Interest Rate Risk:* Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The risk may vary based on the type of investment. As of September 30, 2013, all funds were invested in AAA rated money market funds, agency securities and certificate of deposits (CDs) thereby limiting the Authority's exposure to interest rate risk. In accordance with the Authority's investment policy, the investments maturities vary from 1- 5 years.

*Credit Risk:* Credit Risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The Authority's investment policy limits investments to investments that are highly rated by Moody's or Standard and Poor's. As of September 30, 2013, the Authority's investments were all in AAA rated short-term money market funds, AAA rated agency securities, guaranteed investment contracts, and certificate of deposits.

*Concentration of Credit Risk:* To limit exposure to concentrations of credit risk, the Authority's investment policy limits investment in U.S. Treasury to 100%, Federal Agencies to 40%, money market mutual funds to 25%, and repurchase agreements 25% to any one issuer.

The fair values of investments that individually represent 5% or more of total Authority investments at September 30, 2013 are as follows (*in thousands*):

<u>Issuer</u>	<u>Fair Value</u>	<u>Percentage</u>
Money Market (Invesco)	\$ 108,199	51%
U.S. Agency Securities	\$ 75,326	35%
Collateralized Repurchase Agreement (Duetche Bank)	\$ 21,553	10%

*Required Reserves:* Under the Bond Trust agreements, the Authority is required to maintain certain reserve requirements for debt service, operating and marketing, capital renewal and replacement, marketing and hotel projects. The Authority maintained the above investment in various reserve accounts to meet the requirements. At September 30, 2013 and 2012, those restricted investments totaled approximately \$147 million and \$327 million, respectively.

In connection with the Series 2007A Bonds, the Debt Service Reserve Account requirement is satisfied by the deposit of a surety bond (the Reserve Account Credit Facility) provided by AMBAC Assurance Corporation ("AMBAC Assurance" the "Reserve Account Credit Facility Provider"). If there are insufficient funds in the Debt Service account, the series 2007A Bonds are insured against non-payment by a Municipal Bond Insurance Policy issued by AMBAC Assurance. However, due to the lowering of AMBAC's credit rating, the Authority is obligated to provide a disclosure with respect to the downgrade of AMBAC Assurance, who provided the surety policy for the 2007 Convention Center Revenue and Refunding Bonds, and the Authority is required either to provide a substitute surety or post cash or other collateral in the Debt Service Reserve Account. The Indenture requires that the Authority fill the Debt Service Reserve Account in ten (10) equal installments on each April 1 and October 1 over the next five years or fully fund the account. The Authority has opted to fully fund the required amount of \$33.7 million.

The following tables summarize the minimum reserve requirements and restricted amounts as of September 30, 2013 and 2012 (*in thousands*).

Reserve Accounts	Investment Balances as of September 30, 2013	Minimum Required Reserve (Restricted)	Available Reserve Above the Required Minimum
<b><u>Series 2007A</u></b>			
Capital Renewal & Replacement Account	\$ 58,793	\$ 17,901	\$ 40,892
Debt Service	26,659	26,659	-
Debt Service Reserve Account	37,203	33,700	3,503
Senior Proceeds Account	2	2	-
Marketing Account	2,463	2,463	-
Operating and Marketing Reserve Account	49,412	31,243	18,169
Revenue Account	3,698	-	3,698
Other	438	-	438
Total	<u>178,668</u>	<u>111,968</u>	<u>66,700</u>
<b><u>Series 2010</u></b>			
Bond Issuance Cost	242	242	-
Capitalized Interest	13,094	13,094	-
Debt Service Reserve Account	20,111	20,111	-
Hotel Project	1,607	1,607	-
Total	<u>35,054</u>	<u>35,054</u>	<u>-</u>
Totals Restricted Investments	<u>\$ 213,722</u>	<u>\$ 147,022</u>	<u>\$ 66,700</u>

Reserve Accounts	Investment Balances as of September 30, 2012	Minimum Required Reserve (Restricted)	Available Reserve Above the Required Minimum
<b><u>Series 2007A</u></b>			
Capital Renewal & Replacement Account	\$ 47,696	\$ 17,672	\$ 30,024
Debt Service	26,888	26,888	-
Debt Service Reserve Account	37,207	37,207	-
Senior Proceeds Account	2	2	-
Marketing Account	1,354	1,354	-
Operating and Marketing Reserve Account	45,085	30,226	14,859
Revenue Account	14,173	-	14,173
WCSA Hotel Contribution	46,961	46,961	-
Total	<u>219,366</u>	<u>160,310</u>	<u>59,056</u>
<b><u>Series 2010</u></b>			
Bond Issuance Cost	252	252	-
Capitalized Interest	19,646	19,646	-
Debt Service Reserve Account	24,253	24,253	-
Hotel Project	122,584	122,584	-
Total	<u>166,735</u>	<u>166,735</u>	<u>-</u>
Totals Restricted Investments	<u>\$ 386,101</u>	<u>\$ 327,045</u>	<u>\$ 59,056</u>

### NOTE 3 NOTES RECEIVABLE

The Authority entered into a \$25 million promissory note agreement with HQ Hotel, LLC to facilitate the development of the Marriot Marquis Convention Center Headquarters' Hotel project. Amounts were distributed based on reimbursement requests submitted by the developer and were recorded as receivables upon issuance. As of September 30, 2013, the entire \$25 million amount of the promissory note has been disbursed and recorded as an outstanding note receivable.

Under the terms of the Note, interest accrues on the unpaid principal balance of the loan at a rate of 7.5%. Monthly payments are to commence on October 1, 2018. The maturity date of the Note is September 30, 2043, but may be paid in full before the due date.

### NOTE 4 OTHER RECEIVABLE

The Authority contributed \$47 million additional funding from its cash reserves to HQ Hotel, LLC to facilitate the development of the Marriott Marquis Convention Center Headquarters' Hotel Project. The contribution is to be reimbursed from the collection of excess Tax Increment Financing (TIF) generated by the hotel.

The contribution amounts were disbursed in FY 2013 and are recorded as a long-term receivable. Starting FY 2015, on the last day of each fiscal year, a portion of the outstanding amount will be paid from TIF revenues remaining on deposit in the TIF revenue accounts until the Authority is fully reimbursed.

### NOTE 5 CAPITAL ASSETS

Capital asset balances at September 30, 2013 are summarized as follows (*in thousands*):

	Balance @ 9/30/2012	Additions	Disposals	Transfers/ Adjustments	Balance @ 9/30/2013
<b>Non-depreciable</b>					
Land	\$ 4,785	\$ -	\$ -	\$ -	\$ 4,785
Construction in Progress	7,316	1,439	-	(902)	7,853
Plumber's Building	32,155	-	-	-	32,155
Artwork	2,742	-	-	-	2,742
<b>Total Non-depreciable Capital Assets</b>	<b>\$ 46,998</b>	<b>\$ 1,439</b>	<b>\$ -</b>	<b>\$ (902)</b>	<b>\$ 47,535</b>
<b>Depreciable</b>					
Building (WEWCC)	\$ 769,453	\$ -	\$ -	\$ -	\$ 769,453
Building Improvements (WEWCC)	24,539	1,396	-	-	25,935
Stadium Structure	19,037	-	-	-	19,037
Building Improvements/Displays (SESED)	34,181	3,371	-	902	38,454
Parking Lot Improvements (SESED)	5,965	-	-	-	5,965
Central plant	16,265	-	-	-	16,265
Carnegie Library (Visitor Center)	21,941	-	-	-	21,941
Carnegie Library-Building Improvements	71	130	-	-	201
Financial Systems	1,446	-	-	-	1,446
Furniture and Fixtures	19,790	1,067	-	-	20,857
Furniture and Equipment (SESED)	490	133	-	-	623
Machinery and Equipment	9,530	991	-	-	10,521
<b>Total Depreciable Capital Assets</b>	<b>922,708</b>	<b>7,088</b>	<b>-</b>	<b>902</b>	<b>930,698</b>
<b>Less: Accumulated Depreciation</b>					
Building	242,593	25,597	-	-	268,190
Building Improvements	36,185	632	-	-	36,817
Stadium Structure	19,037	-	-	-	19,037
Parking Lot Improvements	4,298	700	-	-	4,998
Central plant	7,705	813	-	-	8,518
Capital Lease Carnegie Library	609	731	-	-	1,340
Financial Systems	1,435	11	-	-	1,446
Furniture and Fixtures	10,826	1,357	-	-	12,183
Machinery and Equipment	8,066	669	-	-	8,735
<b>Total Accumulated Depreciation</b>	<b>330,754</b>	<b>30,510</b>	<b>-</b>	<b>-</b>	<b>361,266</b>
<b>Total Net Depreciable Capital Assets</b>	<b>\$ 591,954</b>	<b>\$ (23,421)</b>	<b>\$ -</b>	<b>\$ 902</b>	<b>\$ 569,434</b>

Capital asset balances at September 30, 2012 are summarized as follows (*in thousands*):

	Balance @ 9/30/2011	Additions	Disposals	Transfers/ Adjustments	Balance @ 9/30/2012
<b>Non-depreciable</b>					
Land	\$ 4,785	\$ -	\$ -	\$ -	\$ 4,785
Construction in Progress	4,422	722	-	2,172	7,316
Plumber's Building	33,425	-	-	(1,270)	32,155
Artwork	2,742	-	-	-	2,742
<b>Total Non-depreciable Capital Assets</b>	<b>\$ 45,374</b>	<b>\$ 722</b>	<b>\$ -</b>	<b>\$ 902</b>	<b>\$ 46,998</b>
<b>Depreciable</b>					
Building (WEWCC)	\$ 769,453	\$ -	\$ -	\$ -	\$ 769,453
Building Improvements (WEWCC)	22,955	1,590	-	(6)	24,539
Stadium Structure	19,037	-	-	-	19,037
Building Improvements/Displays (SESED)	34,051	1,026	-	(896)	34,181
Parking Lot Improvements (SESED)	5,965	-	-	-	5,965
Central plant	16,265	-	-	-	16,265
Carnegie Library (Visitor Center)	8,985	12,956	-	-	21,941
Carnegie Library-Building Improvements	-	71	-	-	71
Financial Systems	1,446	-	-	-	1,446
Furniture and Fixtures	18,596	1,182	-	12	19,790
Furniture and Equipment (SESED)	451	51	-	(12)	490
Machinery and Equipment	8,788	742	-	-	9,530
<b>Total Depreciable Capital Assets</b>	<b>905,992</b>	<b>17,618</b>	<b>-</b>	<b>(902)</b>	<b>922,708</b>
<b>Less: Accumulated Depreciation</b>					
Building	216,996	25,597	-	-	242,593
Building Improvements	34,340	1,845	-	-	36,185
Stadium Structure	18,942	95	-	-	19,037
Parking Lot Improvements	3,949	349	-	-	4,298
Central plant	6,891	814	-	-	7,705
Capital Lease Carnegie Library	-	609	-	-	609
Financial Systems	1,422	13	-	-	1,435
Furniture and Fixtures	9,366	1,460	-	-	10,826
Machinery and Equipment	7,406	660	-	-	8,066
<b>Total Accumulated Depreciation</b>	<b>299,312</b>	<b>31,442</b>	<b>-</b>	<b>-</b>	<b>330,754</b>
Total Net Depreciable Capital Assets	\$ 606,680	\$ (13,824)	\$ -	\$ (902)	\$ 591,954

### Construction in Progress

The construction in progress represents predevelopment costs related to construction of the new HQ Hotel project.

### NOTE 6 CAPITAL LEASE

In May 2011, the Authority entered into a Memorandum of Understanding (MOU) with the District Government in order to assume the District's responsibility for the operation and maintenance of the historic Carnegie Library and grounds. Under the MOU, the Authority is required to pay \$9 million over three years based on an agreed upon schedule. During FY13, the Authority paid the District Government \$7 million.

The District had a 99-year lease in place with the Historical Society of Washington, D.C. (HSW); under the terms of the former existing lease, HSW was allowed the use of the entire Library interior for certain revenue generating programs and activities that supported HSW's mission. The MOU required the Authority to negotiate a new lease agreement with HSW, which was executed on November 9, 2011. Under the new lease agreement, the Authority makes an annual payment to HSW for the remaining 87-year term, with the initial three years of lease payments of \$125,000 and an added escalation clause, thereafter, for the exclusive use of approximately 80% of the Library interior. The present value of the minimum lease payments totaled \$12.7 million. The Authority is currently generating revenues from the leasable space for events and tourism related activities.

The following is a schedule by year of future minimum lease payments under the capital lease together with the present value of the net minimum lease payments as of September 30, 2013 (*in thousands*):

Year Ended September 30	Amount
2014	\$ 2,125
2015	129
2016	129
2017	129
2018	133
2019-2023	675
2024-2028	683
2029-2033	695
2034-2038	703
2039-2043	716
2044-2048	724
2049-2053	736
2054-2058	746
2059-2063	760
2064-2068	769
2069-2073	783
2074-2078	792
2079-2083	806
2084-2088	816
2089-2093	830
2094-2098	840
2099	189
Total Minimum Lease Payments	14,908
Less: Interest Costs	(179)
Present Value of Minimum Lease Payments	\$ 14,729

#### NOTE 7 FINANCING ARRANGEMENTS PAYABLE

The Washington Convention and Sports Authority and Pepco Energy Services, LLC – Suez Thermal, LLC formerly known as Trigen – negotiated the terms and conditions of an Agreement for the Purchase and Sale of Leasehold Interests (“Purchase Agreement”) by which the Authority purchased Pepco Energy Service’s leasehold interest in the Walter E. Washington Convention Center’s Central Plant and the Central Plant Area. The Authority exercised the right under the Central Plant Agreement to purchase Pepco Energy Service’s leasehold interest at the purchase price of \$7,483,000 on June 20, 2013. The balances for the years ended September 30, 2013 and 2012 were \$0 and \$7.2m.

#### NOTE 8 BONDS PAYABLE

The Authority was authorized to issue bonds to finance the costs of the new convention center pursuant to the WCCA Act, as amended. On September 28, 1998, the Authority issued \$524.5 million in senior lien dedicated tax revenue bonds (Series 1998A Bonds) to finance the construction of the new Washington Convention Center.

On February 1, 2007, WCCA issued \$492.5 million of refunding Series 2007A Bonds, with a net premium of \$15.6 million to effect a refunding for the Series 1998A Bonds. These refunding bonds were delivered on February 8, 2007, with maturities ranging from October 1, 2008 to October 2036, at interest rates ranging from 3.75% to 5%. The net proceeds of these refunding bonds were used to 1) advance refund all of the Series 1998A Bonds in the aggregate principal amount of \$480.6 million; 2) refinance a portion of the land acquisition cost of WCCA related to the headquarters hotel; 3) pay the premium for the Reserve Account Credit Facility that funds the Series 2007A Bonds, including the premium for the Financial Guaranty Insurance Policy. As a result, the previously outstanding refunded bonds were considered to be defeased and the liabilities for those bonds were extinguished. The aggregate difference in debt service between the refunded debt and the refunding debt was \$10 million (NPV).

Between June, 2006 and July, 2009, the Council passed a series of legislative Acts (collectively, the “Hotel Acts”),<sup>1</sup> which authorized the financing, construction and development of a privately owned and operated headquarters hotel (the “HQ Hotel”) for the Convention Center, including a program to train D.C. residents for HQ Hotel jobs.

In October 2010, the Authority issued senior lien dedicated tax revenue bonds (Series 2010 Bonds) with face value of \$249.2 million. These Bonds were delivered on October 26, 2010, with maturities ranging from October 2015 to October 2040, at interest rates ranging from 3.1% to 7%. The proceeds are to be used to (i) make funds available to the Developer to pay a portion of the costs of acquiring, developing, constructing and equipping the Convention Center Hotel project to be constructed on the Hotel Site adjacent to the Walter E. Washington Convention Center; (ii) fund capitalized interest for a portion of the Series 2010 Bonds during the construction phase of the Convention Center Hotel Project; (iii) fund the Debt Service Reserve Account Requirement for each series of Series 2010 Bonds; (iv) defease to the earliest optional redemption date that portion of the Authority’s outstanding senior lien dedicated tax Revenue and Refunding Bonds, Series 2007A maturing on December 1, 2036 in the aggregate principal amount of \$25.4 million; (v) make \$2 million available to the Authority for establishment of the D.C. Citizen’s Job Program created pursuant to the Hotel Act; and (vi) pay the Cost of Issuance for the Series 2010 Bonds. Since the hotel is privately owned, the disbursement of the hotel related bond proceeds is recorded as an expense by the Authority. The TIF revenues will be used to cover the debt services related to the hotel project. If the TIF revenues are not sufficient to pay the debt services the Authority will utilize dedicate tax to meet the requirements.

A portion of the net proceeds from the issuance of Series 2010 Bonds were used to purchase U.S. Government securities and those securities were deposited in an irrevocable trust with an escrow agent to provide debt services payments until the Series 2007A bonds are called or matures. As a result, the aggregate principal amount of \$25.4 million from Series 2007A Bonds is considered to be defeased and therefore removed as a liability from the Authority’s financial statements.

In connection with the issuance of the bonds, the District and the Authority entered into lockbox and collection agreements with a local bank into which the dedicated taxes are deposited and transferred to the bond trustee. Dedicated taxes are collected one month in arrears.

The WCCA Act provides that on or before July 15 of each year, the District’s Auditor shall deliver a certification relating to the sufficiency of the projected dedicated tax revenues, Authority’s operating revenues, and any amounts in excess of the minimum reserve account deposits to meet the sum of the projected operating and debt service expenditures and reserve requirements. If the projected revenues are insufficient, the WCCA Act requires the mayor to impose a surtax in an amount sufficient to meet the projected deficiency.

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<sup>1</sup>See New Convention Center Hotel Omnibus Financing and Development Act of 2006 (D.C. Law 16-163); New Convention Center Hotel Omnibus Financing and Development Amendment Act of 2008, D.C. Law 17-144; New Convention Center Hotel Technical Amendments Act of 2008, D.C. Law 17-399; New Convention Center Hotel Emergency Amendment Act of 2009, D.C. Bill No. 18-391; and New Convention Center Hotel Amendment Act of 2009, D.C. Bill No. 18-310.

The District's Auditor determined that the projected dedicated taxes for fiscal year 2012 were expected to be sufficient to meet the projected expenditures and reserve requirements. Therefore, no surtax was imposed by the Mayor.

As of September 30, 2013, the Authority's bond liability totaled approximately \$652.7 million. A summary of annual maturities of the bonds payable for the years ending September 30, are as follows (*in thousands*):

Fiscal Year	Principal	Interest	Total Debt Service
2014	\$ 15,625	\$ 33,384	\$ 49,009
2015	18,200	32,652	50,852
2016	18,970	31,769	50,739
2017	19,835	30,838	50,673
2018	20,730	29,848	50,578
2019-2023	123,805	131,662	255,467
2024-2028	167,045	95,974	263,019
2029-2033	151,800	52,337	204,137
2034-2038	82,115	26,850	108,965
2039-2040	34,535	3,026	37,561
Total	\$ 652,660	\$ 468,340	\$ 1,121,000

At September 30, 2013 and 2012, the unamortized bond premiums were \$12.2 million and \$12.7 million, respectively, and bond deferral were \$19.6 million and \$20.3 million, respectively.

## NOTE 9 LONG TERM LIABILITIES

The following summarizes long-term liabilities at September 30, 2013 and 2012:

	Balance @ 9/30/2012	Additions	Reductions	Balance @ 9/30/2013	Amount Due Within One Year
Series 2007A Bond Payable	\$ 417,305	\$ -	\$ (13,865)	\$ 403,440	\$ 15,625
Series 2007A Unamortized Bond Premium	12,673	-	(521)	12,152	-
Series 2007A Bond Deferral	(20,279)	-	657	(19,622)	-
Series 2010 Bond Payable	249,220	-	-	249,220	-
Series 2010 Unamortized Bond Premium	245	-	(10)	235	-
Capital Lease Obligation	16,840	-	(2,111)	14,729	2,120
Compensated Absences	982	99	-	1,081	-
Financing Arrangement Payable	7,213	-	(7,213)	-	-
Total Long-term Liabilities	\$ 684,199	\$ 99	\$ (22,463)	\$ 661,235	\$ 17,745

	Balance @ 9/30/2011	Additions	Reductions	Balance @ 9/30/2012	Amount Due Within One Year
Series 2007A Bond Payable	\$ 430,570	\$ -	\$ (13,265)	\$ 417,305	\$ 13,865
Series 2007A Unamortized Bond Premium	13,194	-	(521)	12,673	-
Series 2007A Bond Deferral	(20,936)	-	657	(20,279)	-
Series 2010 Bond Payable	249,220	-	-	249,220	-
Series 2010 Unamortized Bond Premium	261	-	(16)	245	-
Capital Lease Obligation	8,985	12,855	(5,000)	16,840	2,121
Compensated Absences	1,004	934	(956)	982	-
Financing Arrangement Payable	7,932	-	(719)	7,213	719
Total Long-term Liabilities	\$ 690,230	\$ 13,789	\$ (19,820)	\$ 684,199	\$ 16,705

## **NOTE 10      RETIREMENT PLAN**

Effective April 1998, all Events DC full-time employees are covered by a defined contribution plan. The plan, which is managed by ICMA Retirement Corporation, requires no employee contributions. All employees are vested after four years of service. The contribution is 7% of total employee's salaries. The total employer's contribution for FY 2013 and 2012 were \$1.1 million and \$0.97 million, respectively. The Plan's administrator issues financial statement and required supplemental information which is available upon request. This report may be obtained from the following location: ICMA Retirement Corporation, 777 North Capital Street, NE, Washington, D.C. 20002-4240.

## **NOTE 11      RELATED PARTY TRANSACTIONS**

### *Dedicated Taxes*

In accordance with the WCCA Act and amended Master Trust Agreement, the District of Columbia Government collects and forwards to the Authority the dedicated tax receipts that are used to fund the debt service and reserve requirements of its Series 2007A Bonds. In FY 2013, the Authority recognized revenue from dedicated tax receipts of \$104 million. As of September 30, 2013 and 2012, the dedicated taxes due from the District Government were \$7.9 million and \$7.6 million, respectively. These receivables represent September tax payments collected by the District in October.

### *District's (DGS) Management Agreement*

On October 1, 2009, under the Washington Convention Center Authority and Sports and Entertainment Commission Merger Amendment Act of 2009, D.C. Law 18-111, the Authority merged with the D.C. Sports and Entertainment Commission to form the Washington Convention and Sports Authority (WCSA). As part of the merger, the District of Columbia's Department of General Services (DGS) formerly known as Department of Real Estate Services (DRES) became responsible for the facility maintenance tasks on RFK stadium and the D.C. Armory previously performed by the D.C. Sports and Entertainment Commission.

The Authority has agreed to pay DGS up to \$2.5 million each year for facility maintenance services.

### *Relationship to the United States Government*

The United States Government contracted with the D.C. Sports and Entertainment Commission's predecessor, the District of Columbia Armory Board, for the construction of RFK Stadium while the United States Government constructed the surrounding motor vehicle parking areas. Both were constructed on land owned by the United States Government (DC ST 3-322).

In 1988, the United States Government deeded, pursuant to Public Law 99-581, "all rights, title, and interest of the United States in and to the Stadium" to the District. In addition, the United States Department of the Interior leased to the District the land occupied by the stadium and the parking areas without consideration for 50 years.

### *Relationship to the District of Columbia Government*

Prior to the merger, the D.C. Sports and Entertainment Commission (DCSEC) entered into a lease agreement in March 2006 with the government of the District of Columbia under which the District leased the Baseball Stadium Site and the Baseball Stadium complex to the DCSEC for a 99-year term, for the amount of one dollar (\$1) for the entire term. The DCSEC, subsequently, entered into a Lease Agreement dated March 6, 2006 with Baseball Expos, L.P. which is now the Washington Nationals Baseball Club (the "Team"). The agreement established provisions for the DCSEC, as lessor, to sublease the Baseball Stadium Site and the Baseball Stadium Complex to the Team. The lease term extends for 30 years with an initial lease payment of \$3.5 million and with an added escalation clause thereafter. The Team is required to pay additional rent in each lease year in which the number of certain tickets issued exceeds \$2.5 million.

The former DCSEC also entered into a Funding and Assignment Agreement dated May 1, 2006 with the District of Columbia whereby the DCSEC assigned to the District all rent and other revenue amounts that it receives or is entitled to receive under or related to the March 6, 2006 Lease Agreement with the Team.

During FY 2013, the District received annual rent equal to \$5 million. The District uses the rent revenue to pay the outstanding debt related to the Baseball Stadium Bonds.

The Authority assumed all rights and obligations of the former DCSEC pursuant to the merger.

*Leasing Arrangements-Carnegie Library (Visitor Center)*

The District of Columbia holds the former Central Public Library known as the Carnegie Library at Mount Vernon Square situated on Lot 800 in Square 403N, with a street address at 801 K Street, NW, under a grant of jurisdiction dated March 3, 1899 from the Fifty-Fifth session of the Congress of the United States of America, in Chapter 455, entitled “An act to provide a site for a building for the Washington Public Library.”

On June 1, 1999, the District and The Historical Society of Washington, D.C. (HSW) entered into a lease agreement with respect to the Building as the leased premises for a term of ninety-nine (99) years commencing on June 1, 1999 and ending on May 31, 2098. The Original Lease was amended on April 17, 2002 and May 29, 2002.

In 2006, the United States of America transferred to the District administrative jurisdiction of U.S. Reservation 8, being the land underneath and adjacent to the Building.

On May 5, 2011, the District and the Authority entered into a Memorandum of Understanding (MOU) Regarding The Carnegie Library and Reservation 8, whereby the District transferred to the Authority all of its rights and obligations with respect to the administrative jurisdiction over the Carnegie Library and with respect to the Original Lease, as amended, as well as setting forth certain obligations and rights with respect to Reservation 8, among other items, for \$9 million payable in three annual installments beginning November 30, 2011. The MOU is effective from May 1, 2011 through April 30, 2110.

The Authority reported the lease as a capital asset and the related debt as a long-term liability in the Authority’s statement of net position.

**NOTE 12      MARKETING SERVICE CONTRACTS**

In accordance with the provisions of Section 208(c) of the Washington Convention Center Act of 1994 (as amended in 1998), the Authority is required to maintain a Marketing Fund for the payment of marketing service contracts to promote conventions, tourism, and leisure travel in the District. The Act states that the total payment amount of the marketing service contracts is to be based on 17.4% of the hotel sales tax received.

During FY 2013 and 2012, the total amount of dedicated taxes allocated to the Marketing Fund was \$12.2 million and \$11.7 million, respectively. The Authority incurred the following marketing services expenses in FY 2013 and 2012 (in thousands), respectively:

<b>Marketing Agencies</b>	<b>2013</b>	<b>2012</b>
Washington D.C. Convention and Tourism Corporation	\$ 10,469	\$ 10,235
D.C. Chamber of Commerce	175	175
Greater Washington IBERO American Chamber of Commerce	200	200
Total	<u>\$ 10,844</u>	<u>\$ 10,610</u>

## **NOTE 13      BASEBALL STADIUM**

### *Capital Fund Reserve*

Pursuant to the lease agreement dated March 6, 2006, the District makes a contribution of \$1.5 million to the Capital Reserve Fund each year to be used for necessary improvements and repairs costs to the Baseball Stadium. The Capital Reserve Fund balance is managed by the Authority and has a balance of \$1.7 and \$0.4 million as of September 30, 2013 and 2012, respectively, which is included in Other Short-term Liabilities in the financial statements.

### *Close Out Project*

A memorandum agreement was signed between the District and former DCSEC on September 30, 2009 to close out all spending for construction and development of the Baseball Stadium. A transfer of \$1.9 million was made to the New Stadium Account, which is managed by the Authority. During FY 2013 and 2012, there was no activity. The remaining balance of \$665,221 is reflected as a liability and included in Due to District Government, in the financial statements.

### *Contingency Reserve Fund*

Pursuant to the lease agreement dated March 6, 2006, the District was required to contribute \$5 million, on or before the fifth anniversary of the Commencement Date, to the Contingency Reserve Fund. The fund is to be used for necessary and appropriate expenditures to preserve, maintain or enhance the value of the Baseball Stadium complex. The Contingency Reserve Fund is managed by the Authority. As of September 30, 2013, there was no activity and the balance is included in Other Liabilities in the financial statements.

## **NOTE 14      BASEBALL ACADEMY**

On March 7, 2012, the District entered into a ground lease agreement with the Washington Nationals Youth Baseball Academy, Inc. (the "Academy") for a portion of the Fort DuPont Park Site that the Academy will use to construct and operate a youth baseball academy. In accordance with the lease agreement, the District is to make payments for the Academy improvements and has requested the Authority to facilitate the timely transfer of these payments. The Authority is in receipt of the first payment in the amount of \$1 million which is reflected as a liability in the financial statements.

On March 7, 2012, the Authority also entered into a grant agreement with the fund \$10.2 million for construction and development of a youth baseball academy. As of September 30, 2013, the Authority disbursed \$6 million and received grant disbursement request of \$1.9 million which is reflected as a liability in the financial statements.

## **NOTE 15      KENILWORTH PARK PROJECT**

The former DCSEC received funds from the Federal Government, the Washington Nationals and the District of Columbia Department of Parks and Recreation to renovate a soccer field at Kenilworth Fort Greble fields which was completed in FY 2008. At the time of the merger, the Kenilworth fund had a balance of \$145,537. This project had no activities besides monthly interest/service charge payments in fiscal years 2013 and 2012. As of September 30, 2013 and 2012, there was an account balance of \$144,014 and \$144,479, respectively. These amounts were reflected as restricted net position in the financial statements.

**NOTE 16      RISK MANAGEMENT**

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Authority maintains commercial insurance coverage for property, liability, errors and omissions, employee accident and surety bonds.

**NOTE 17      COMMITMENTS AND CONTINGENCIES**

Due to the nature of the Authority's business, it is involved in several claims and lawsuits, the ultimate disposition of which, with one exception, is unknown. The Authority is presently involved in a contested case before a District of Columbia administrative tribunal involving a contractual dispute. Management and legal counsel have determined that it is probable that the action will settle for substantially less than the amount of the claim. The settlement has been estimated at \$775,000 and has been accrued in the financial statements as of September 30, 2013.

Based on information currently available, it is management's opinion that the expected outcome of all matters, individually or in the aggregate, will not have a material adverse effect on the financial statements.

**NOTE 18      SUBSEQUENT EVENTS**

The Authority did not have any subsequent events, that based on the facts and circumstances, required recording or disclosure in the financial statements for the fiscal year ended September 30, 2013. Events and transactions were evaluated through January 29, 2014, the date the financial statements were available to be issued.

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## **SUPPLEMENTAL SCHEDULES**

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**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**SCHEDULE OF NET POSITION**  
**SEPTEMBER 30, 2013**  
*(In Thousands)*

	<b>Operating (WEWCC) Fund</b>	<b>Operating (SESED) Fund</b>	<b>Marketing Fund</b>	<b>Capital Fund</b>	<b>Building Fund</b>	<b>Demolition Fund (Parking Lot)</b>	<b>New Stadium Fund</b>	<b>SE&amp;SED Fund Capital</b>	<b>Visitor Center Operating Fund</b>	<b>Visitor Center Capital Fund</b>	<b>Total</b>
<b>ASSETS</b>											
<b>Current assets:</b>											
Cash and Cash Equivalents	\$ 2,548	\$ 2,751	\$ 1,236	\$ 1,051	\$ 1,925	\$ 1,301	\$ -	\$ 298	\$ 701	\$ 695	\$ 12,506
Restricted Cash	-	144	-	-	-	-	7,456	-	-	-	7,600
Due from District of Columbia	6,929	360	935	-	-	-	-	-	-	-	8,224
Accounts Receivable, Net of Allowance for Uncollectible Accounts	1,336	870	-	20	-	2	-	-	107	-	2,335
Prepaid Expenses and Other Assets	52	18	-	-	-	-	-	-	-	-	70
Accrued Interest Receivable	205	-	-	-	49	-	-	-	-	-	254
Interfund Receivable (Payable)	29,330	(283)	(9,909)	(30,069)	12,376	13	-	(1,595)	137	-	-
Investments	66,194	-	506	-	-	-	-	-	-	-	66,700
<b>Total Current Assets</b>	<b>106,594</b>	<b>3,860</b>	<b>(7,232)</b>	<b>(28,998)</b>	<b>14,350</b>	<b>1,316</b>	<b>7,456</b>	<b>(1,297)</b>	<b>945</b>	<b>695</b>	<b>97,689</b>
<b>Noncurrent Assets</b>											
Notes Receivable	25,008	-	-	-	-	-	-	-	-	-	25,008
Other Receivable	-	-	-	-	47,000	-	-	-	-	-	47,000
Restricted Investments	111,968	-	-	-	35,054	-	-	-	-	-	147,022
Capital Assets, Net of Accumulated Depreciation	519,999	1,055	-	31,198	39,202	-	-	4,726	20,600	189	616,969
Unamortized Bond Issue Costs	4,585	-	-	-	4,454	-	-	-	-	-	9,039
<b>Total Noncurrent Assets</b>	<b>661,560</b>	<b>1,055</b>	<b>-</b>	<b>31,198</b>	<b>125,710</b>	<b>-</b>	<b>-</b>	<b>4,726</b>	<b>20,600</b>	<b>189</b>	<b>845,038</b>
<b>Total Assets</b>	<b>768,154</b>	<b>4,915</b>	<b>(7,232)</b>	<b>2,200</b>	<b>140,060</b>	<b>1,316</b>	<b>7,456</b>	<b>3,429</b>	<b>21,545</b>	<b>884</b>	<b>942,727</b>
Deferred Outflow of Resources	-	-	-	-	-	-	-	-	-	-	-
<b>Total Assets and Deferred Outflow of Resources</b>	<b>\$ 768,154</b>	<b>\$ 4,915</b>	<b>\$ (7,232)</b>	<b>\$ 2,200</b>	<b>\$ 140,060</b>	<b>\$ 1,316</b>	<b>\$ 7,456</b>	<b>\$ 3,429</b>	<b>\$ 21,545</b>	<b>\$ 884</b>	<b>\$ 942,727</b>

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**SCHEDULE OF NET POSITION (Continued)**  
**SEPTEMBER 30, 2013**  
*(In Thousands)*

	Operating (WEWCC) Fund	Operating (SESED) Fund	Marketing Fund	Capital Fund	Building Fund	Demolition Fund (Parking Lot)	New Stadium Fund	SE&SED Fund Capital	Visitor Center Operating Fund	Visitor Center Capital Fund	Total
<b>LIABILITIES AND NET POSITION</b>											
<b>Current Liabilities</b>											
Accounts Payable	\$ 2,628	\$ 1,604	\$ 1,069	\$ 408	\$ 206	\$ 7	\$ -	\$ 389	\$ 83	\$ -	\$ 6,394
Due to District Government	-	1,221	-	-	-	-	665	-	-	-	1,886
Compensation Liabilities	559	95	-	-	-	-	-	-	11	-	665
Unearned Revenue	3,250	7	-	-	-	-	-	-	185	-	3,442
Accrued Interest Payable	9,617	-	-	-	7,420	-	-	-	-	-	17,037
Other Short-term Liabilities	-	2,930	-	-	-	-	6,791	-	-	-	9,721
Other Financing Arrangement Payable	-	-	-	-	-	-	-	-	-	-	-
Capital Lease - Current Portion	-	-	-	-	-	-	-	-	2,120	-	2,120
Bonds Payable, Current Portion	15,625	-	-	-	-	-	-	-	-	-	15,625
<b>Total Current Liabilities</b>	<b>31,679</b>	<b>5,857</b>	<b>1,069</b>	<b>408</b>	<b>7,626</b>	<b>7</b>	<b>7,456</b>	<b>389</b>	<b>2,399</b>	<b>-</b>	<b>56,890</b>
<b>Noncurrent Liabilities</b>											
Compensated Absences	949	128	-	-	-	-	-	-	4	-	1,081
Bonds Payable including Premium - Excluding Current Portion	380,346	-	-	-	249,128	-	-	-	-	-	629,474
Capital Lease - Excluding Current Portion	-	-	-	-	-	-	-	-	12,609	-	12,609
Other Financing Arrangement Payable	-	-	-	-	-	-	-	-	-	-	-
<b>Total Noncurrent Liabilities</b>	<b>381,295</b>	<b>128</b>	<b>-</b>	<b>-</b>	<b>249,128</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>12,613</b>	<b>-</b>	<b>643,164</b>
<b>Total Liabilities</b>	<b>412,974</b>	<b>5,985</b>	<b>1,069</b>	<b>408</b>	<b>256,754</b>	<b>7</b>	<b>7,456</b>	<b>389</b>	<b>15,012</b>	<b>-</b>	<b>700,054</b>
Deferred Inflow of Resources	-	-	-	-	-	-	-	-	-	-	-
<b>Restricted Net Position:</b>											
Net Investment in Capital Assets	124,031	1,047	-	31,225	39,202	-	-	4,804	20,600	201	221,110
Debt Service Reserve and Capitalized Interest	26,659	-	-	-	-	-	-	-	-	-	26,659
Capital Renewal	17,901	-	-	-	-	-	-	-	-	-	17,901
Operating Fund	33,706	-	-	-	-	-	-	-	-	-	33,706
Senior Proceeds	2	-	-	-	-	-	-	-	-	-	2
Debt Services Reserve	33,700	-	-	-	-	-	-	-	-	-	33,700
Kenilworth Park	-	144	-	-	-	-	-	-	-	-	144
Hotel Project	-	-	-	-	-	-	-	-	-	-	-
<b>Unrestricted Net Position</b>	<b>119,181</b>	<b>(2,261)</b>	<b>(8,301)</b>	<b>(29,433)</b>	<b>(155,896)</b>	<b>1,309</b>	<b>-</b>	<b>(1,764)</b>	<b>(14,067)</b>	<b>683</b>	<b>(90,549)</b>
<b>Total Net Position</b>	<b>\$ 355,180</b>	<b>\$ (1,070)</b>	<b>\$ (8,301)</b>	<b>\$ 1,792</b>	<b>\$ (116,694)</b>	<b>\$ 1,309</b>	<b>\$ -</b>	<b>\$ 3,040</b>	<b>\$ 6,533</b>	<b>\$ 884</b>	<b>\$ 242,673</b>

**WASHINGTON CONVENTION AND SPORTS AUTHORITY**  
**STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY FUND**  
**SEPTEMBER 30, 2013**  
*(In Thousands)*

	Operating (WCC) Fund	Operating (SESED) Fund	Marketing Fund	Capital Fund	Building Fund	Demolition Fund (Parking Lot)	New Stadium Fund	SE&SED Fund Capital	Visitor Center Operating Fund	Visitor Center Capital Fund	Total
<b>Operating Revenues:</b>											
Building rental	\$ 7,981	\$ 1,166	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 883	\$ -	\$ 10,030
Food services	5,760	476	-	-	-	-	-	-	58	-	6,294
Electrical	2,977	-	-	-	-	-	-	-	-	-	2,977
Parking	-	445	-	-	-	577	-	-	-	-	1,022
Telecommunications	1,337	-	-	-	-	-	-	-	-	-	1,337
Retail/ office rental	350	483	-	-	-	-	-	-	-	-	833
Advertising & Sponsorship	-	1,352	-	-	-	-	-	-	-	-	1,352
Miscellaneous	1,074	1,542	-	-	-	-	-	-	44	-	2,660
<b>Total Operating Revenues</b>	<b>19,479</b>	<b>5,464</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>577</b>	<b>-</b>	<b>-</b>	<b>985</b>	<b>-</b>	<b>26,505</b>
<b>Operating Expenses</b>											
Personal services	17,678	1,923	-	-	-	-	-	-	363	-	19,964
Contractual services	11,947	1,530	3,923	132	-	368	-	60	247	-	18,207
Depreciation	26,855	366	-	2,397	-	-	-	152	731	9	30,510
Occupancy	5,241	1,518	-	-	-	-	-	-	166	-	6,925
Payment to District	-	2,292	-	-	-	-	-	-	-	-	2,292
Miscellaneous	794	63	-	-	-	-	-	-	58	-	915
Bad debt	63	37	-	-	-	-	-	-	-	-	100
<b>Total Operating Expenses</b>	<b>62,578</b>	<b>7,729</b>	<b>3,923</b>	<b>2,529</b>	<b>-</b>	<b>368</b>	<b>-</b>	<b>212</b>	<b>1,565</b>	<b>9</b>	<b>78,913</b>
<b>Operating Loss</b>	<b>(43,099)</b>	<b>(2,265)</b>	<b>(3,923)</b>	<b>(2,529)</b>	<b>-</b>	<b>209</b>	<b>-</b>	<b>(212)</b>	<b>(580)</b>	<b>(9)</b>	<b>(52,408)</b>
<b>Nonoperating Revenues and (Expenses)</b>											
Interest Income	13	-	-	-	601	-	-	-	-	-	614
Dedicated taxes	73,540	2,134	12,226	4,708	500	-	-	3,000	8,000	-	104,108
Miscellaneous revenue	-	-	-	-	2,732	-	-	-	-	-	2,732
Interest expense	(20,968)	-	-	-	(14,840)	-	-	-	(14)	-	(35,822)
Amortization of Bond issuance costs	(200)	-	-	-	(177)	-	-	-	-	-	(377)
Marketing Agencies & Internal Marketing Expenses	-	-	(10,844)	-	-	-	-	-	-	-	(10,844)
Funding to Hotel Project	-	-	-	-	(95,197)	-	-	-	-	-	(95,197)
Funding to Baseball Academy	-	(7,925)	-	-	-	-	-	-	-	-	(7,925)
Prior year cost recovery	40	296	1	1	-	-	-	-	-	15	353
<b>Total Nonoperating Revenues and (Expenses)</b>	<b>52,425</b>	<b>(5,495)</b>	<b>1,383</b>	<b>4,709</b>	<b>(106,381)</b>	<b>-</b>	<b>-</b>	<b>3,000</b>	<b>7,986</b>	<b>15</b>	<b>(42,358)</b>
Transfer In/Out	(52,185)	5,185	-	-	47,000	-	-	-	-	-	-
<b>Increase (Decrease) in Net Position</b>	<b>(42,859)</b>	<b>(2,575)</b>	<b>(2,540)</b>	<b>2,180</b>	<b>(59,381)</b>	<b>209</b>	<b>-</b>	<b>2,788</b>	<b>7,406</b>	<b>6</b>	<b>(94,766)</b>
<b>Net Position, Beginning of Year</b>	<b>398,039</b>	<b>1,505</b>	<b>(5,761)</b>	<b>(388)</b>	<b>(57,313)</b>	<b>1,100</b>	<b>-</b>	<b>252</b>	<b>(873)</b>	<b>878</b>	<b>337,439</b>
<b>Net Position, End of Year</b>	<b>\$ 355,180</b>	<b>\$ (1,070)</b>	<b>\$ (8,301)</b>	<b>\$ 1,792</b>	<b>\$ (116,694)</b>	<b>\$ 1,309</b>	<b>\$ -</b>	<b>\$ 3,040</b>	<b>\$ 6,533</b>	<b>\$ 884</b>	<b>\$ 242,673</b>



**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Mayor and Council of the Government of the District of Columbia  
 Board of Directors Washington Convention and Sports Authority  
 Washington, D.C.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Washington Convention and Sports Authority (the Authority); a component unit of the Government of the District of Columbia, as of and for the year ended September 30, 2013, have issued our report thereon dated January 29, 2014.

**Internal Control over Financial Reporting**

Management of the Authority is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statement will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those in governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of the Report**

The purpose of the report is solely to describe the scope of our testing of internal controls and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of the audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control and compliance. Accordingly this communication is not suitable for any other purpose.

*Beatt Smith & Co.*

Washington, D.C.  
January 29, 2014